

The Fulham Shore plc
("Fulham Shore", the "Company" or "Group")

Final Results

The Directors of Fulham Shore are pleased to announce the Company's audited results for the year ended 29 March 2020.

Highlights – Year ended 29 March 2020

- Revenue growth of 7% to £68.6m (2019: £64.0m) driven by improved trading in the Company's existing restaurant estate and new openings
- Headline EBITDA* of £15.2m after adoption of IFRS 16 and £8.3m before adoption of IFRS 16** (2019: £7.8m)
- EBITDA* of £14.3m after adoption of IFRS 16 and £7.2m before adoption of IFRS 16** (2019: £7.1m)
- Headline Operating Profit of £4.4m after adoption of IFRS 16 and £3.6m before adoption of IFRS 16** (2019: £3.5m)
- Impairment charge on property, plant and equipment and change in fair value of investments of £0.5m (2019: £0.2m)
- Operating Profit of £1.8m after adoption of IFRS 16 and £0.7m before adoption of IFRS 16** (2019: £1.8m)
- Loss before tax of £0.8m after adoption of IFRS 16 and profit before tax of £0.4m before adoption of IFRS 16** (2019: profit before tax of £1.4m)
- Loss after tax of £1.2m after adoption of IFRS 16 and £0m before adoption of IFRS 16** (2019: Profit of £0.7m)
- Net debt before lease liabilities recognised under IFRS 16 as at 29 March 2020 of £9.5m (2019: £9.4m)
- 7 new Franco Manca pizzeria and 2 new The Real Greek restaurants were opened during the year ended 29 March 2020 in the UK (2019: 4 Franco Manca pizzeria)

- Since the year end:
 - As directed by the UK Government, the restaurant sector was ordered to close for dine-in customers on 20 March 2020, before the Company's year end. The Group's restaurants then re-opened gradually for takeaway and delivery from the end of April 2020 and for dining in from July 2020
 - 68 of 70 restaurants now fully open and trading supported by additional safety precautions and training instigated throughout the Group's estate prior to re-opening
 - Thanks to the UK Government's "Eat Out to Help Out" scheme, revenues for the days supported by the scheme increased markedly compared to those of the previous year
 - 1 further Franco Manca pizzeria opened in September on The Cut by Waterloo station making 52 Franco Manca operated by the Group
 - Completion of an equity fundraise for £2.25m
 - The Group's banking facilities were extended to £25.75m from £15.0m
 - Net debt (before lease liabilities recognised under IFRS 16) as at 13 October 2020 was £3.4m

The above numbers are for continuing operations.

* Definition of Headline EBITDA and EBITDA can be found in the Financial Review.

** The Group adopted the IFRS 16 accounting standard for leases at the beginning of the financial year but, in line with transition rules, the comparatives have not been restated.

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CHAIRMAN'S STATEMENT

Introduction

Coronavirus has had an unprecedented impact on communities across the UK and, in turn, the UK restaurant sector. Your Chairman started his restaurant career as a student dishwasher during the 'miners strikes' of 1973/74. During those times of social and economic unrest restaurants remained open, albeit with limited hours due to power shortages. However, even the significant challenges presented to our industry during that period do not compare to what we have experienced in recent months as a result of the coronavirus pandemic, including the complete shutdown of restaurants during the Spring.

I am pleased to report that the Company has emerged in robust shape from this critical period and in some locations is now serving more daily customers than ever before, despite reduced seating capacity in our restaurants. These customers are returning for our high quality, well sourced, ingredients, everyday day low pricing and motivated and enthusiastic staff.

We traded profitably at Headline EBITDA level for the financial year ended 29 March 2020. I am pleased to report, post lockdown, we have continued to trade profitably at the Headline EBITDA level.

Financial year ended 29 March 2020

During the year ended 29 March 2020, Fulham Shore had a successful year up until the final few weeks of the financial year, achieving a 7% increase in revenue to £68.6m (2019: £64.0m).

This is the first financial year in which we are reporting our figures after adopting the new IFRS 16 accounting standard for leases ("IFRS 16"). The main impact of this standard is to capitalise the Group's property rental leases as "right of use assets" within non-current assets, along with the corresponding lease liabilities representing the leases' cash flow obligations. The right of use assets are then depreciated over the life of the lease and a notional interest charge is recorded on the lease liabilities.

Headline EBITDA* increased to £15.2m (2019: £7.8m) incorporating the application of IFRS 16. If we had not adopted IFRS 16, our Headline EBITDA** for the year would have been £8.3m (2019: 7.8m), an increase of 6%. Net debt before lease liabilities recognised under IFRS 16 as at 29 March 2020 was £9.5m (2019: £9.4m).

Both The Real Greek and Franco Manca traded well throughout the year until March. The increase in revenue and Headline EBITDA was achieved despite the enforced restaurant closures at the end of March that impacted both revenue and Headline EBITDA for our two businesses.

The year's figures closed slightly below the market expectations that were set before the impact of the coronavirus was known. Without the closure of our restaurants in March, we would have slightly exceeded those market expectations.

The figures for our full financial year were better than could have been hoped for given the events of February and March when the closure of restaurants was first announced. However they are now truly historic in every sense of the word. This report is therefore concentrating on the current trading environment and the long-term growth prospects for the Company in the future.

Coronavirus effect, current trading and outlook

How the Company pivoted during the period 16 March 2020 to 2 August 2020

In line with UK government instructions, we closed all restaurants by 23 March 2020. Trade had been diminishing over the previous few weeks as the public's concern about coronavirus increased.

During April 2020, in a few locations, we gradually opened for delivery and click and collect. Within a few weeks some of our sites were busier than the previous year. They were breaking trading records without any dine-in customers.

Approximately half of our restaurants were operating profitably at Headline EBITDA level on this basis by June 2020. The UK Government then announced the reopening of dine-in to commence on 4 July 2020. We proceeded carefully throughout July 2020 and slowly the majority of our estate opened its

doors. We have two sites still closed, being Franco Manca Aldwych and The Real Greek Strand. These two locations rely on offices, theatregoers and tourists, none of whom are around at present.

Due to the closure of our restaurants in accordance with UK Government instructions, the Group was loss making both in March 2020 and in the first quarter of the financial year ending 28 March 2021 (April, May and June 2020). We returned to profit in the second quarter at Headline EBITDA level, thanks to our customers returning in great numbers.

Our colleagues in all parts of the business have worked tirelessly to get the Company back on its feet, our waiting staff and kitchen brigades striving hard to satisfy the large volume of customers we serve wearing uncomfortable PPE and observing different, strange, but safer working practices. The UK Government's Job Retention Bonus scheme will make £1000 available per eligible employee retained after furlough in February 2021. This will, if we qualify, contribute towards our own job retention actions and incentives that were put in place back in March 2020.

It is thanks to the commitment of our people that we are back open and in certain instances able to serve more customers than last year despite our reduced seating capacity. Head office staff were on both full and flexi furlough, which for everyone has been a strange and novel experience. All the above deserve both praise and thanks for their commitment to the Group.

We are ready to flex the business should the UK Government regulations change again. We believe that our previous experience means we will be even better prepared for any significant future changes.

Market overview

We believe that the restaurant market in the UK was heading for a correction well before the Coronavirus outbreak.

There were too many restaurant businesses with owners and managers convinced they could swim like Mark Spitz, but which were actually being kept afloat by some badly made rubber rings and various leaky flotation devices. They were driven to expand by historically cheap debt, supposed high exit multiples on sale of the businesses and run by management teams who had never experienced either a downturn in the UK economy or an oversupply in the restaurant sector.

Successful restaurant businesses will continue to be those offering reasonably priced food, made with quality ingredients, served by motivated teams. At Fulham Shore we offer all these things. In addition, we operate from a well-positioned, carefully chosen, fairly rented estate.

Before the onset of the coronavirus the busiest UK restaurants were those in the West End of London and metropolitan areas such as central Manchester. The suburbs of these large cities together with regional towns around the UK were very much distant cousins. Since 4 July 2020 this situation has completely reversed. We believe this will remain the case for the foreseeable future.

Some of our regional and suburban restaurants are currently breaking trading records on a weekly basis. This is unprecedented in my 47 years in the restaurant industry. Fulham Shore's estate is well positioned to benefit from these structural changes.

The medium term

Predicting the UK economy, and the restaurant sector within it, is probably more difficult now than at any time since 1945. Our experience over the last six months has shown that the restaurants that provide what customers want will thrive under the most difficult of circumstances.

Ploughing the same old hackneyed furrow of formulaic me-too offerings won't work anymore in the UK, especially in times of societal turmoil and economic upheaval. We believe that the public want food sourcing that is trustworthy; they want to know that the owner of a restaurant knows the farm or vineyard that the food and wine on the menu comes from. Combine this with menu pricing that doesn't leave them with bill shock and servers who are seen to be having a good time while working makes for a great atmosphere and, consequently, high customer numbers per site.

Purchasing directly from our growers and producers cuts out one, two or even three wholesalers, agents and middlemen. This enables us to pass on these savings to our customers in the form of more

affordable menu prices. This results in the high numbers of customers visiting our restaurants per week and means that our turnover per site continues to be strong.

This is the future - high quality ingredients combined with low prices, delivering high turnover per site. With rents likely to be falling for the next few years and more sites becoming available, the future looks promising for Fulham Shore. A post coronavirus era will, I believe, see less competition. We will go prospecting in areas of the country where we can open more of our restaurants, in towns and cities such as Newcastle, Canterbury, Cardiff and Glasgow.

Franco Manca

London suburbs and regional towns with a Franco Manca have been the stars of the restaurant sector over the last few months. Our policy of opening in London villages has borne fruit, as many commuters are now working from home. These Franco Manca sites are busier than they have ever been.

We have always felt that a Franco Manca pizzeria thrives better in a local neighbourhood where it can build a loyal local following rather than rely on passing trade. Due to our reduced seating capacity and low prices we have demand for tables at peak times. We have introduced our own virtual queuing system which enables us to control the queue and also doubles as a track and trace system as per UK Government guidelines.

Franco Manca continues to serve made to order sourdough pizza, with dough freshly made every day at each location.

The Real Greek

The absence of tourists in London, office workers in the City and theatregoers in the West End has impacted our The Real Greek restaurants. These are normally bustling locations with queues and a great vibe. The staff in these restaurants need special praise as it must be difficult when your site is serving half your normal number of customers with social distancing.

The complete opposite has occurred in our The Real Greek locations around the country. Some of our regional locations are twice as busy as they were last year. We have widened our use of our booking system which enables us both to manage when customers dine and which acts as a track and trace system as required by the government.

Property

Landlords prior to COVID-19 were facing falling retail and restaurant demand for their sites, due to the continued shift to online shopping, the contraction of some large restaurant chains, and the challenging economic backdrop over the past three years.

The bottom has now truly fallen out of their world. There is no safety net for landlords that relied on fee-based agents who played naive prospective tenants against each other and then used this "evidence" at the next rent review, to other operators, that this was the new 'market rent' for the street.

Many of these landlords and their commercial agents benefited from a constant and seemingly forever rising rent roll. Some, over the last 40 years, were convinced that it was their financial acumen and 'the property' which was contributing to their increased wealth. It now turns out, and some have now realized, that it was 'the tenant' that was making them rich, not the building they owned. The building now may turn out to be a liability rather than an asset over the next few years.

There are some positive stories about some of our landlords. More than 50% of our UK based landlords have worked with us and we have come to an arrangement where we share the financial pain of the closure period. We are still negotiating with the remainder but astonishingly there are around 5% who cannot admit their world has changed and are demanding money with legal menaces.

The tribulations of distressed UK businesses and their landlords has resulted in the Group being offered more new sites than we can possibly view. These are ex retail shops, ex ground floor offices, ex chain restaurants, plus new build sites which were some years in the planning, but now have no tenants. We feel the longer we wait for even the best of these sites the lower the rents we can achieve. We believe this situation may last at least 5 years.

Dividend policy

Although we were considering a dividend policy, the impact of COVID-19 has meant that any plans for a dividend policy will be delayed until the full effects of the pandemic are over. No dividend is therefore being proposed for the year ended 29 March 2020.

Current outlook

As we write this report the UK government has once again imposed trading restrictions in some areas of the country to combat the spread of COVID-19. We do not believe that a 10pm curfew will have a significant effect on our business, as the majority of our customers eat before then. We can only react as and when these new regulations come onto force in the areas where we have our restaurants. If, as before, delivery and collect services are permitted and dine-in curtailed we will pivot the business in this direction once more.

Franco Manca and The Real Greek are popular with the public. Fulham Shore is well capitalised and we have ample headroom in our borrowing facilities. We are confident that this, combined with our cash balances, will see us emerge from this period as a successful survivor in an albeit reduced UK restaurant sector.

FINANCIAL REVIEW

Fulham Shore's performance in the year ended 29 March 2020 is summarised in the table below:

	Year ended 29 March 2020 (IFRS 16) £m	Year ended 29 March 2020 (IAS 17) £m	Year ended 31 March 2019 (IAS 17) £m	Change (IAS 17) %
For continuing operations				
Revenue	68.6	68.6	64.0	+7.2%
Headline EBITDA*	15.2	8.3	7.8	+6.4%
Headline operating profit	4.4	3.6	3.5	+2.9%
EBITDA*	14.3	7.2	7.1	+1.4%
Operating profit	1.8	0.7	1.8	-61.1%
(Loss)/profit before taxation	(0.8)	0.4	1.4	-71.4%
(Loss)/profit for the year	(1.2)	-	0.7	-100%
Basic earnings per share	(0.2p)	0.0p	0.1p	
Diluted earnings per share	(0.2p)	0.0p	0.1p	
Headline basic earnings per share	0.2p	0.4p	0.4p	
Headline diluted earnings per share	0.2p	0.4p	0.4p	
Cash flow from operating activities	14.8	8.2	6.1	+34.4%
Development capital expenditure*	7.2	7.2	3.5	+105.7%
Net Debt	77.7	9.5	9.4	+1.1%
	=====	=====	=====	=====
Number of restaurants operated in the UK	No.	No.	No.	
Franco Manca	51	51	44	+15.9%
The Real Greek	18	18	16	+12.5%
	=====	=====	=====	=====
	69	69	60	+15.0%
	=====	=====	=====	=====

* Reconciliation of profit before taxation to EBITDA and Headline EBITDA for continuing operations:

	Year ended 29 March 2020 (IFRS 16) £m	Year ended 29 March 2020 (IAS 17) £m	Year ended 31 March 2019 (IAS 17) £m
(Loss)/profit before taxation	(0.8)	0.4	1.4
Finance costs	2.6	0.3	0.3
Depreciation and amortisation	10.8	4.8	4.3
Amortisation of brand	0.8	0.8	0.8
Exceptional costs:			
– impairment of investments	0.2	0.2	0.1
– impairment of property, plant and equipment	0.3	0.3	0.2
– Loss on disposal of property, plant and equipment	-	-	0.2
– Covid-19	0.4	0.4	-
EBITDA	14.3	7.2	7.3
Share based payments	0.2	0.2	0.1
Pre-opening costs	0.7	0.9	0.4
Headline EBITDA	15.2	8.3	7.8

This year ended 29 March 2020 comprised of 52 full weeks of trading compared to the previous financial year ended 31 March 2019, which comprised 53 full weeks of trading.

Total Group revenue from continuing operations for the year ended 29 March 2020 grew by 7.6% to £68.6m from £64.0m last year. This was driven by full year revenues from restaurants opened in the previous year, new openings during the year, and improved trading for many existing restaurants. However the Group lost almost two weeks of revenue at the year end as a result of the UK Governments COVID-19 lockdown.

During the year, we opened seven new Franco Manca pizzeria across the UK and two new The Real Greek restaurants in London. This takes the total restaurants operated by the Group in the UK to 69 (2019: 60) at year end. During the year, our franchisee in Italy again opened the Franco Manca pizzeria on the island of Salina to trade through the busy summer season.

This is the first year in which we are reporting our figures after adopting the new IFRS 16 accounting standard for leases ("IFRS 16"). IFRS 16 came into effect for accounting periods commencing on or after 1 January 2019.

The main impact of the standard is to capitalise the Group's property rental leases as "right-of-use assets" within non-current assets along with corresponding lease liabilities representing the leases' cash flow obligations. The right-of-use assets are then depreciated over the life of the lease and a notional interest charge is recorded on the lease liabilities.

The standard allows for different transition options and the Group has adopted the modified retrospective approach where the cumulative effect of initially applying IFRS 16 is recognised at the date of initial application (1 April 2019) and the right of use asset is calculated based on the corresponding lease liability. Therefore, the Group has not restated the comparatives. The impact of IFRS 16 on the financial year is summarised above (further information can also be found in note 23):

Reconciliation between IAS 17 and IFRS 16 for the year ended 29 March 2020:

	Year ended 29 March 2020 (IFRS 16)	IFRS 16 Removal of rent expenses	IFRS 16 Depr- eciation	IFRS 16 Interest expense	IFRS 16 Other Movement	Year ended 29 March 2020 (IAS 17)
	£m	£m	£m	£m	£m	£m
For continuing operations						
Revenue	68.6	-	-	-	-	68.6
Headline EBITDA	15.2	6.9	-	-	-	8.3
Headline operating profit	4.4	6.9	(6.0)	-	-	3.6
EBITDA	14.3	7.1	-	-	-	7.2
Operating profit	1.8	7.1	(6.0)	-	-	0.7
(Loss)/profit before taxation	(0.8)	7.1	(6.0)	(2.3)	-	0.4
(Loss)/profit for the year	(1.2)	7.1	(6.0)	(2.3)	-	-
Basic eps	(0.2p)	1.2p	(1.0p)	(0.4p)	-	-p
Diluted eps	(0.2p)	1.2p	(1.0p)	(0.4p)	-	-p
Headline basic eps	0.2p	1.2p	(1.0p)	(0.4p)	-	0.4p
Headline diluted eps	0.2p	1.2p	(1.0p)	(0.4p)	-	0.4p
Cash flow from operating activities	14.8	7.1	-	-	(0.5)	8.2
Development capital expenditure	7.2	-	-	-	-	7.2
Net Debt	77.7	-	-	-	68.2	9.5

Although IFRS 16 depreciation is on a straight line basis, IFRS 16 interest expense is higher during the first years of recognition than later in the lease as the lease liability balance is the greatest at the beginning. Therefore reported profitability improves over time under IFRS 16, all things being equal.

Group Headline EBITDA (as defined and reconciled above) continues to be a key measure for the Group as well as industry analysts as it is indicative of ongoing EBITDA of the businesses.

For the following narrative over the following five paragraphs on Group performance for the year ended 29 March 2020, in order to compare like with like, the comparisons take the numbers from the financial year ended 29 March 2020 as if IAS 17 has applied.

Headline EBITDA for the year was £8.3m (2019: £7.8m), an increase of 6.4% on the prior year while the Group's EBITDA increased 1.4% to £7.2m (2019: £7.1m).

Group depreciation and amortisation, excluding amortisation of the Franco Manca brand, increased 9.4% to £4.7m (2019: £4.3m) following the number of new restaurants opened during the year and the previous year. The Group incurred one off costs in the year of £0.3m (2019: £0.2m) from impairment charges for 4 restaurants (2019: 3) which are, this year, impacted by COVID-19 and therefore underperforming management's expectations and £0.4m (2019: £Nil) of exceptional costs relating to the temporary closure of the restaurants from middle of March 2020 following instructions received from the UK Government as part of the COVID-19 lockdown. These one off costs, even though partially offset by the improved EBITDA, have led to a decrease in operating profit by 61.1% to £0.7m (2019: £1.8m).

With our new openings, we have invested £0.9m (2019: £0.4m) in pre-opening costs. Finance costs have remained static at £0.3m (2019: £0.3m) as the Group maintained the same level of net debt. Overall this has resulted in a profit before taxation of £0.4m (2019: £1.4m).

The Group's tax charge has decreased to £0.4m (2019: £0.7m). Although the Group reported a loss before tax, much of the exceptional costs incurred in the year do not benefit from corporation tax relief. The Group's loss after tax was £0.0m (2019: profit after tax of £0.7m).

Our basic and diluted earnings per share from continuing operations was 0.0p (2019: 0.1p) while Headline diluted earnings per share also remained at 0.4p (2019: 0.4p).

Cost inflation

During the year, weakness of Sterling against both the Euro and the US Dollar from uncertainty over Brexit and the need to increase stock levels in case of a hard Brexit has continued to put pressure on food cost inflation. Where possible, we have benefited from additional volume discounts due to our opening programme and changes in suppliers which have helped to mitigate some of the cost pressures.

We also saw 4.9% (2019: 4.4%) increase in the Government's National Living Wage at the beginning of the financial year for employees over 25 years old. Both of our businesses have chosen to treat all staff members the same irrespective of age and have therefore paid at least the National Living Wage to all employees. Employer's pension auto-enrolment contribution rate also increased at the beginning of the financial year from 2% to 3% (effectively a 50% increase in this cost).

Our other two material cost items are rent and utility costs. Rental inflation of our estate continues to increase modestly. However this is likely to be impacted by COVID-19 effects going forward as we enter more short term rent deals with landlords following the year end. Utility cost inflation continues to be volatile as the wholesale cost of energy has been impacted by the movement of Sterling and global economic adjustments.

Cash flows and balance sheets

The Group's cash flow from operating activities has increased significantly to £14.8m as a result of the adoption of IFRS 16 but by a more modest 34.4% to £8.2m (2019: £6.1m) under IAS 17 as the benefit from improved cash generation from restaurants and better cash management flowed through. This was also after an additional £0.1m (2019: £0.2m) in operating cash flow being applied to increased stock holding at year end as part of risk mitigation planning for Brexit.

We invested £7.4m (2019: £3.6m), before right of use assets additions, in development capital. This was primarily in new restaurants but also included investment in IT systems to introduce advanced customer relationship management facilities to both businesses including the launch of a new loyalty programme for Franco Manca in October 2019. In addition we recognised £9.2m (2019: £Nil) right-of-use assets in relation to the short term leasehold properties acquired during the year for new restaurant openings. At the same time an equal and opposite additional lease liabilities were recognised on the balance sheet for £9.2m (2019: £Nil).

During the year we acquired approximately 1% minority interests in the Group's two subsidiaries: Kefi Limited ("Kefi"), which owns the subsidiary that owns and operates The Real Greek; and Franco Manca Holdings Limited (formerly Rocca Limited) ("FM Holdings"), which owns the subsidiary that owns and operates Franco Manca, for a consideration of £628,026 in cash. Following these transactions Fulham Shore now owns 100% of each subsidiary.

Resultant net debt from our activities before lease liabilities recognised under IFRS 16 as at 29 March 2020 was £9.5m (2019: £9.4m). This is financed by our facilities with HSBC Bank PLC, made up of a £14.25m revolving credit facility ("RCF") and a £0.75m overdraft.

Despite the reduced trading as a result of COVID-19 at the end of the financial year, the Group funded its nine restaurant openings during the year largely through existing operational cash flow.

Post balance sheet events

On 20 March 2020, the UK Government issued direct instructions to temporarily close all restaurants to dine-in trade as part of wider efforts in the fight against Covid-19. Following the year end, costs were reduced to a minimum and all but essential or committed capital expenditures were halted in order to manage cash flow, including halting the build of a new Franco Manca in Glasgow. To conserve further the Group's cash resources, all Directors of the Company and certain members of the senior management team agreed to waive 20 per cent of remuneration due to them with effect from 1 April 2020 and until such time as the majority of the Company's restaurants were back open and trading.

Since 4 July 2020, the date from which the UK Government determined that restaurants could reopen to serve dine-in customers if safe to do so, the Group has undertaken a gradual reopening of its restaurants, serving customers through a combination of dine-in, takeaway, click and collect and

delivery services. By the first weeks of August 2020, 67 of the 69 restaurants at the time had reopened to trading.

On 9 April 2020, Debenhams Retail Limited (formerly Debenhams Retail PLC) (“Debenhams”), with whom the Group has concession agreements for four restaurants, appointed Administrators. The Group has been in contact with Debenhams, its Administrators and the superior landlords of the various locations to ensure the four restaurants were able to reopen at an appropriate time after the COVID-19 lockdown. The Group has not had full clarity on the status of the four concessions but it is expected that three of them may have been terminated by Debenhams. Therefore for these three locations, the associated right-of-use asset and recognised lease under IFRS 16 will be disposed of when a new lease is entered into with the superior landlord.

On 20 August 2020, the Company completed a facility agreement for an increase in the amount available under its debt facilities with HSBC Bank plc and the waiver of certain banking covenants. Under the new arrangements, the term of the Company's existing £14.25m revolving credit facility was extended by 12 months from March 2021 to March 2022 and the Company increased its banking facilities with HSBC to a total of £25.75m including the existing £0.75m overdraft facility (from £15m). This increase of £10.75m is provided under the government backed Coronavirus Large Business Interruption Loan Scheme, which has a term of three years, with repayments due over the second and third years of the term.

On 20 August 2020, the Company raised £2,250,000 (before expenses) from the issue of 36,000,000 new ordinary shares in the Company. These new funds, together with the new banking facilities, will give the Group substantial headroom over its net debt at a time of uncertainty of impact from COVID-19.

People

During the year, the Group's key operations were within the UK. With our opening programme, the Group continued to create more new jobs in its new restaurants. We continue to invest in our staff through training, incentives and personal development as well as investing in a stronger people and human resource team.

As the sector closed during the final weeks of March 2020, the Group joined the UK Government's Coronavirus Jobs Retention Scheme and furloughed nearly all operational staff across the Group when the restaurants temporarily closed for the lockdown. Nearly all our restaurant staff were brought back from full time furlough as we reopened our restaurants following lock down.

Principal risks and uncertainties

The Directors consider the following to be the principal risks faced by the Group:

COVID-19

The macro economic impact of the COVID-19 pandemic is uncertain, and continues to evolve, with potential disruption to financial markets including currencies, interest rates, borrowing costs and the availability of debt financing. However, the Group's financial risk management strategies seek to reduce our potential exposure in relation to these risks. Following the year end, the Group, as described above:

- o raised further funds of £2.25m from an equity placing and subscription;
- o extended the maturity date of the RCF facility by 12 months to March 2022; and
- o completed a new loan facility of £10.75m under the UK Government's CLBIL scheme for a three year term.

The combined effect of these actions have added an additional £13m of headroom to the Group's capital structure. Overall the headroom will provide a good buffer if another lockdown is introduced by the UK Government. The impact of further lockdowns or different restrictions may affect the carrying values of goodwill and/or property, plant and equipment including right of use assets. However the Group, through its learnings over the last six months, and investment in personal protective equipment, additional training and innovative systems, is prepared to respond to changing situations quickly.

Development programme

The Group's development programme is dependent on securing the requisite number of new properties at sensible rents. Despite the impact on the restaurant sector from COVID-19 and a general trend downwards on rents, the UK restaurant property market remaining competitive at the right locations and

rents. To mitigate these issues, the Group has an experienced property team concentrating on securing new sites for the Group.

Supply chain

The Group focuses on the freshness and quality of the produce used in its restaurants. It is exposed to potential supply chain disruptions due to the delay or losses of inventory in transit. The Group seeks to mitigate this risk through effective supplier selection and an appropriate back-up supply chain. To help mitigate potential delays as a result of Brexit, the Group is building up stock, where possible, to allow for longer transit times and have changed some of its ingredients to UK grown ingredients.

Employees

The Group's performance depends largely on its management team and its restaurant teams. The inability to recruit people with the right experience and skills could adversely affect the Group's results. The result of the EU Referendum has created considerable uncertainty over the immigration status of EU nationals. To mitigate these issues the Group has invested in its human resources team and has implemented a number of incentive schemes designed to retain key individuals.

Brexit

Brexit may have an adverse impact on the wider economic environment in the UK and across the EU, resulting in weaker consumer spending in the travel and food and beverage markets. The potential further depreciation of Sterling could lead to cost inflation pressures, particularly in the food commodity markets. Any interruption to cross border trading with the EU could lead to delays in deliveries of some raw ingredients. Potential restrictions on mobility of EU nationals post-Brexit may limit the availability of labour resource in the UK. These risks are discussed separately above.

Competition

The Group operates in a competitive and fragmented market which regularly sees new concepts come to the market. However, the Directors believe that the strength of the Group's existing restaurant brands, value offer and constant strive towards delivering the best product and service will help the business to mitigate competitive risk.

Landlords

The Group operates four restaurants within the Debenhams estate. The existing restaurants may be at risk from any possible future structural changes in Debenhams as it entered administration in April 2020. The Directors have therefore not committed the Group to further restaurants with Debenhams in the short term, have opened up discussions with the ultimate landlord and to mitigate the risk, in part, have ensured that the four restaurants have separate street entrances.

Cyber security

The Group has been operating an online "click and collect" service, an online loyalty programme and various customer relationship management tools which rely on online systems that may experience cyber security failure leading to loss of revenue or reputation loss. The Group utilises robust supplier selection processes and third party reviews and testing on a regular basis to identify weaknesses and improve on existing protection and processes.

Regulatory compliance

The Group is growing and the UK Government is increasing the number of areas requiring additional regulatory compliance including GDPR. This may increase the Group's expenditure to ensure compliance and the Group may experience a failure to comply thus leading to significant fines. The Group reviews regulatory changes on a regular basis.

Risks are formally reviewed by the Board regularly and appropriate processes are put in place to monitor and mitigate them.

Financial risk management

The Board regularly reviews the financial requirements of the Group and the risks associated therewith. The Group does not use complicated financial instruments, and where financial instruments are used it is for reducing interest rate risk. The Group does not trade in financial instruments. Group operations are primarily financed from equity funds raised, bank borrowings and retained earnings. In addition to the financial instruments described above, the Group also has other financial instruments such as receivables, trade payables and accruals that arise directly from the Group's operations. Further information is provided in note 15 to the financial statements.

Key performance indicators

The Board receives a range of management information delivered in a timely fashion. The principal measures of progress, both financial and non-financial, that are reviewed on a regular basis to monitor the development of the Company and the Group are shown in the table at the beginning of this section.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
for the year ended 29 March 2020

	Notes	Year ended 29 March 2020 £'000	Year ended 31 March 2019 £'000
Revenue	1	68,565	63,985
Cost of sales		(40,628)	(38,237)
Gross profit		<u>27,937</u>	<u>25,748</u>
Administrative expenses		(23,500)	(22,253)
Headline operating profit		<u>4,437</u>	<u>3,495</u>
Share based payments	18	(157)	(138)
Pre-opening costs	2	(683)	(386)
Amortisation of brand	7	(821)	(821)
Exceptional costs:			
– impairment of property, plant and equipment	8	(260)	(130)
– Change in fair value of investment	9	(248)	(80)
– loss on disposal of property, plant and equipment		-	(187)
– cost of acquisition		(3)	-
– COVID-19 temporary closure costs		(718)	-
– COVID-19 grants received against temporary closure costs		285	-
Operating profit	2	<u>1,832</u>	<u>1,753</u>
Finance income		10	8
Finance costs	4	(2,596)	(327)
(Loss)/profit before taxation		<u>(754)</u>	<u>1,434</u>
Income tax expense	5	(421)	(714)
(Loss)/profit for the year		<u>(1,175)</u>	<u>720</u>
Other comprehensive income		-	-
Total comprehensive (loss)/income		<u>(1,175)</u>	<u>720</u>
(Loss)/profit for the year attributable to:			
Owners of the company		(1,193)	698
Non-controlling interests		18	22
		<u>(1,175)</u>	<u>720</u>
Earnings per share			
Basic	6	(0.2p)	0.1p
Diluted	6	(0.2p)	0.1p

CONSOLIDATED AND COMPANY BALANCE SHEETS
29 March 2020

		29 March	31 March	29 March	31 March
	Notes	2020	2019	2020	2019
		£'000	£'000	£'000	£'000
Non-current assets					
Intangible assets	7	25,017	25,767	-	-
Property, plant and equipment	8	100,606	30,806	151	173
Investments	9	-	201	44,347	43,563
Trade and other receivables	11	1,081	1,020	10,567	11,863
Deferred tax assets	16	9	301	3	287
		<u>126,713</u>	<u>58,095</u>	<u>55,068</u>	<u>55,886</u>
Current assets					
Inventories	10	1,906	1,764	-	-
Trade and other receivables	11	2,342	3,597	150	118
Cash and cash equivalents	12	2,056	1,835	1,030	22
		<u>6,304</u>	<u>7,196</u>	<u>1,180</u>	<u>140</u>
Total assets		<u>133,017</u>	<u>65,291</u>	<u>56,248</u>	<u>56,026</u>
Current liabilities					
Trade and other payables	13	(12,480)	(11,881)	(1,309)	(1,312)
Borrowings	14	(5,163)	-	-	-
Income tax payable		(135)	(93)	-	-
		<u>(17,778)</u>	<u>(11,974)</u>	<u>(1,309)</u>	<u>(1,312)</u>
Net current liabilities		<u>(11,474)</u>	<u>(4,778)</u>	<u>(129)</u>	<u>(1,172)</u>
Non-current liabilities					
Trade and other payables	13	-	(1,601)	-	-
Borrowings	14	(74,591)	(11,240)	(14,737)	(13,721)
Deferred tax liabilities	16	(1,888)	(1,733)	-	-
		<u>(76,479)</u>	<u>(14,574)</u>	<u>(14,737)</u>	<u>(13,721)</u>
Total liabilities		<u>(94,257)</u>	<u>(26,548)</u>	<u>(16,046)</u>	<u>(15,033)</u>
Net assets		<u>38,760</u>	<u>38,743</u>	<u>40,202</u>	<u>40,993</u>
Equity					
Share capital	17	5,736	5,714	5,736	5,714
Share premium		6,911	6,889	6,911	6,889
Merger relief reserve		30,459	30,459	30,459	30,459
Reverse acquisition reserve		(9,469)	(9,469)	-	-
Retained earnings		5,123	5,025	(2,904)	(2,069)
Equity attributable to owners of the company		<u>38,760</u>	<u>38,618</u>	<u>40,202</u>	<u>40,993</u>
Non-controlling interest		-	125	-	-
Total Equity		<u>38,760</u>	<u>38,743</u>	<u>40,202</u>	<u>40,993</u>

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
for the year ended 29 March 2020

	Attributable to owners of the Company								
	Share Capital £'000	Share Premium £'000	Merger Relief Reserve £'000	Reverse Acq- uisition Reserve £'000	Retained Earnings £'000	Equity Share- holders' Funds £'000	Non- Control- ling Interests £'000	Total Equity £'000	
At 26 March 2018	5,714	6,889	30,459	(9,469)	3,936	37,529	103	37,632	
Profit for the year	-	-	-	-	698	698	22	720	
Total comprehensive income	-	-	-	-	698	698	22	720	
Transactions with owners									
Share based payments	-	-	-	-	138	138	-	138	
Deferred tax on share based payments	-	-	-	-	253	253	-	253	
Total transactions with owners	-	-	-	-	391	391	-	391	
At 31 March 2019	5,714	6,889	30,459	(9,469)	5,025	38,618	125	38,743	
Adjustment on adoption of IFRS 16 (note 23)	-	-	-	-	1,872	1,872	-	1,872	
At 1 April 2019	5,714	6,889	30,459	(9,469)	6,897	40,490	125	40,615	
Loss for the year	-	-	-	-	(1,193)	(1,193)	18	(1,175)	
Total comprehensive income	-	-	-	-	(1,193)	(1,193)	18	(1,175)	
Transactions with owners									
Share based payments	-	-	-	-	157	157	-	157	
Deferred tax on share based payments	-	-	-	-	(253)	(253)	-	(253)	
Acquisition of non-controlling interests	-	-	-	-	(485)	(485)	(143)	(628)	
Exercise of share options	22	22	-	-	-	44	-	44	
Total transactions with owners	22	22	-	-	(581)	(537)	(143)	(680)	
At 29 March 2020	5,736	6,911	30,459	(9,469)	5,123	38,760	-	38,760	

COMPANY STATEMENT OF CHANGES IN EQUITY
for the year ended 29 March 2020

	Share Capital £'000	Share Premium £'000	Merger Relief Reserve £'000	Retained Earnings £'000	Total Equity £'000
At 26 March 2018	5,714	6,889	30,459	(1,582)	41,480
Loss for the year	-	-	-	(878)	(878)
Total comprehensive income for the year	-	-	-	(878)	(878)
Transactions with owners					
Share based payments	-	-	-	138	138
Deferred tax on share based payments	-	-	-	253	253
Total transactions with owners	-	-	-	391	391
At 31 March 2019	5,714	6,889	30,459	(2,069)	40,993
Loss for the year	-	-	-	(739)	(739)
Total comprehensive income for the year	-	-	-	(739)	(739)
Transactions with owners					
Share based payments	-	-	-	157	157
Deferred tax on share based payments	-	-	-	(253)	(253)
Exercise of share options	22	22	-	-	44
Total transactions with owners	22	22	-	(96)	(52)
At 29 March 2020	5,736	6,911	30,459	(2,904)	40,202

CONSOLIDATED AND COMPANY CASH FLOW STATEMENT
for the year ended 29 March 2020

		Year ended 29 March 2020 £'000	Group Year ended 31 March 2019 £'000	Year ended 29 March 2020 £'000	Parent Year ended 31 March 2019 £'000
Net cash flow from/(used in) operating activities	19	14,842	6,132	(724)	(313)
Investing activities					
Acquisition of property, plant and equipment		(7,214)	(3,457)	(10)	(4)
Acquisition of intangible assets		(145)	(99)	-	-
Acquisition of investments		(47)	-	-	-
Acquisition of non-controlling interests		(641)	-	(641)	-
Disposal of discontinued operations		-	329	-	-
Loan repaid by subsidiary undertakings		-	-	2,012	1,366
Net cash flow (used in)/from investing activities		(8,047)	(3,227)	1,361	1,362
Financing activities					
Proceeds from issuance of new ordinary shares (net of expenses)		44	-	44	-
Capital received from bank borrowings		1,000	-	1,000	-
Capital repaid on bank borrowings		(700)	(1,110)	(700)	(1,110)
Principal element of lease payments		(4,332)	-	-	-
Interest received		10	8	466	468
Interest paid		(2,596)	(327)	(439)	(392)
Net cash flow (used in)/from financing activities		(6,574)	(1,429)	371	(1,034)
Net increase in cash and cash equivalents		221	1,476	1,008	15
Cash and cash equivalents at the beginning of the year	12	1,835	359	22	7
Cash and cash equivalents at the end of the year	12	2,056	1,835	1,030	22

ACCOUNTING POLICIES

GENERAL INFORMATION

The Fulham Shore PLC is a public company limited by shares incorporated and domiciled in England and Wales with registration number 07973930 and registered office at 1st Floor, 50-51 Berwick Street, London, W1F 8SJ, United Kingdom. The Company's ordinary shares are traded on the AIM Market.

BASIS OF PREPARATION

The above audited financial information does not constitute statutory financial statements as defined in section 434 of the Companies Act 2006. The above figures for the period ended 29 March 2020 have been extracted from the Group's financial statements which have been reported on by the Group's auditors and received an audit opinion which was unqualified and did not include any reference to matters to which the auditors drew attention by way of emphasis without qualifying their report or a statement under section 498(2) or section 498(3) of the Companies Act 2006. The Group's statutory financial statements for the year ended 31 March 2019 have been lodged with the Registrar of Companies. These financial statements received an audit report which was unqualified and did not include any reference to matters to which the auditors drew attention by way of emphasis without qualifying their report or a statement under section 498(2) or section 498(3) of the Companies Act 2006. The financial statements for the year ended 29 March 2020 will be dispatched to the shareholders and filed with the Registrar of Companies. The preliminary announcement was approved by the Board and authorised for issue on 14 October 2020.

The accounting year for the Group runs to a Sunday within seven days of 31 March each year which will be a 52 or 53 week period. The year ended 29 March 2020 was a 52 week period, with the comparative year to 31 March 2019 being a 53 week period.

The Company accounts have been prepared for the same periods as the Group.

The financial statements have been prepared under the historical cost convention and, as permitted by EU Law, the Financial Statements have been prepared and approved by the Directors in accordance with International Financial Reporting Standards as adopted by the EU ("IFRS").

The financial statements for the year ended 29 March 2020 are presented in Sterling because that is the primary currency of the primary economic environment in which the Group operates. All values are rounded to the nearest thousand pounds (£'000) except when otherwise indicated.

The parent company has not presented its own income statement, statement of total comprehensive income and related notes as permitted by section 408 of the Companies Act 2006.

NEW STANDARDS

The following new accounting standards are effective for the year ended 29 March 2020 and have been adopted in these financial statements:

IFRIC Interpretation 23 Uncertainty over Income Tax Treatments (became effective for accounting periods commencing on or after 1 January 2019)

This standard clarifies how to apply the recognition and measurement requirements in IAS12 when there is uncertainty over income tax treatments. The Group has adopted this accounting standard during the year and the implementation has not had a material impact on the Group.

IFRS 16 Leases (became effective for accounting periods commencing on or after 1 January 2019)

The Group has adopted the standard for the first time using the modified retrospective approach. In doing so, the Group initially applied the standard at the date of the initial application on 1 April 2019 where the cumulative effect of initially applying IFRS 16 is recognised at this date of initial application.

On transition to IFRS 16, the Group has elected to apply the following practical expedients permitted by the standard:

- Applying a single discount rate to a portfolio of leases with reasonably similar characteristics;
- Excluding initial direct costs from measuring the right-of-use assets at the transition date;
- Using hindsight when determining the lease term where the contract contains options to break or renew; and
- For leases determined to be onerous before the transition date, relying on this assessment as an indicator of impairment as an alternative to performing an impairment review.

Further disclosures on such contracts can be found in Note 23.

NEW STANDARDS THAT ARE NOT YET EFFECTIVE

At the date of authorisation of these financial statements, the following Standards and Interpretations relevant to the Group operations that have not been applied in these financial statements were in issue but not yet effective:

IAS 1 (Amendment)	Definition of Material
IAS 8 (Amendment)	Definition of Material
IFRS 3 (Amendment)	Definition of Business in Business Combinations
IFRS 9 (Amendment)	Interest rate benchmark reform
IAS 39 (Amendment)	Interest rate benchmark reform
IFRS 7 (Amendment)	Interest rate benchmark reform

The Directors anticipate that the adoption of these Standards and Interpretations as appropriate in future years will have no material impact on the financial statements of the Group other than the interest rate benchmark reforms which are due to take place in 2021. As the replacement to Libor has not yet been agreed, the impact cannot be assessed until the new benchmark is available.

GOING CONCERN

The consolidated financial statements have been prepared on a going concern basis. The Board has reviewed the risk analysis set out in the Financial Review, the Group's net current liabilities position as at 29 March 2020, the forecasts for the next financial year, other longer term plans, financial resources including undrawn but available short term and long term facilities described in note 14, the subsequent renewal and increase in facilities post year end and operational cash flow where cash from revenues are received within 7 days.

COVID-19 and government action from 20 March 2020 has significant impact on forecasts used for going concern analysis. The Directors have reviewed the rapidly evolving situation relating to COVID-19 and have modelled a series of downside case scenarios. These downside cases represent increasingly severe but plausible scenarios and include assumptions relating to the estimates of the impact of:

- The closure of all restaurants to dine-in, takeaway and delivery for a period of 13 weeks and then a reopening programme over 2 months;
- The closure of all restaurants to dine-in, takeaway and delivery for a period of 26 weeks and then a reopening programme over 2 months;

These downside cases, whilst considered by the Directors to be extremely prudent, as to date the Government has not fully closed restaurants to takeaway and delivery sales, have a significant adverse impact on sales, margin and cash flow. In response, the Directors have taken immediate and significant actions, all within management's control, to reduce costs and optimise the Group's cash flow and liquidity. Amongst these are the following mitigating actions: reducing capital and investment expenditure through postponing or pausing projects and change activity; deferring or cancelling discretionary spend; freezing non-essential recruitment and reducing marketing spend; and reducing indirect costs and central costs. Even in the most severe scenario where restaurants are closed for 26 weeks, the Group has adequate liquidity to cover the losses and recommence trading as we have done following the initial lockdown. Any other scenario where the Group is only closing restaurants to dine-in and allowed to be open for takeaway and delivery service, the impact on cash flow is significantly lower.

Taking the reviews and analysis, the Board has a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. Therefore the Board is

satisfied that, at the time of approving the financial statements, it is appropriate to adopt the going concern basis in preparing the financial statements.

SIGNIFICANT ACCOUNTING POLICIES

BASIS OF CONSOLIDATION

The consolidated financial statements incorporate those of The Fulham Shore PLC and all of its subsidiary undertakings for the period. Subsidiaries acquired are consolidated from the date that the Group has the power to control, exposure or rights to variable returns, and the ability to use its power over the returns and will continue to be consolidated until the date that such control ceases.

Although the legal form of the transaction during the period ended 29 June 2015 was an acquisition of Kefi Limited by The Fulham Shore PLC, the substance is the reverse of this. Accordingly the business combination has been prepared using reverse acquisition accounting.

The acquisition of other subsidiaries is accounted for using the acquisition method. The cost of the acquisition is measured at the aggregate of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the Group in exchange for control of the acquiree. Any costs directly attributable to the business combination are expensed to the Statement of Comprehensive Income. The acquiree's identifiable assets and liabilities are recognised at their fair values at the acquisition date.

All intra-group transactions, balances and unrealised gains on transactions between group companies are eliminated on consolidation.

INTANGIBLE ASSETS

Goodwill

Goodwill arising on the acquisition of an entity represents the excess of the cost of an acquisition over the Group's interest in the fair value attributed to the identifiable net assets at acquisition. Goodwill is not subject to amortisation but is tested for impairment at least annually. After initial recognition, goodwill is stated at cost less any accumulated impairment losses. Any impairment is recognised immediately in the income statement and is not subsequently reversed. Goodwill is allocated to an associated operating segment made up of a group of cash generating units for the purpose of impairment testing. Each of these groups of cash generating units represents the Group's investment in a subsidiary which is equivalent to an operating segment of the Group. On disposal of a subsidiary the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

Trademarks and licences

The fair value of the intangible assets acquired through the reverse acquisition was determined using discounted cash flow models. The key assumptions for the valuation method are those regarding future cash flows, tax rates and discount rates. The cash flow projections were based on management forecasts for the subsequent four years period. The estimated useful lives range from 4 to 20 years, amortised on a straight-line basis.

Brand

The fair value of the brand intangible assets acquired through an acquisition of a subsidiary was determined using discounted royalty relief models. The key assumptions for the valuation method are those regarding future cash flows, tax rates and discount rates. The cash flow projections were based on management forecasts for the subsequent ten year period.

Amortisation is charged to the income statement on a straight-line basis over the estimated useful lives of brand from the beginning of the financial year that they are available for use. The estimated useful lives are 10 years on a straight-line basis.

Computer software

Computer software licences are capitalised on the basis of the costs incurred to acquire and bring into use the specific software. These costs are amortised on a straight line basis over their estimated useful lives, being between 3 and 5 years. Costs that are directly associated with the production of identifiable and unique software products controlled by the Group, and that are expected to generate economic benefits exceeding costs beyond one year, are recognised as intangible assets. Direct costs include software development, employee costs and directly attributable overheads. Software integral to a related item of hardware equipment is accounted for as property, plant and equipment. Costs associated with maintaining computer software programmes are recognised as an expense when they are incurred.

PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment are stated at historical cost less depreciation and any recognised impairment loss. The cost of property, plant and equipment includes directly attributable incremental costs incurred in their acquisition and installation.

Depreciation is provided on property, plant and equipment at rates calculated to write each asset down to its estimated residual value evenly over its expected useful life, as follows:-

Leasehold properties and improvements	over lease term or renewal term
Plant and equipment	20% to 33% straight line
Furniture, fixtures and fittings	10% to 20% straight line

Assets in the course of construction are carried at cost, less any recognised impairment loss. Depreciation of these assets commences when the assets are ready for their intended use.

Residual values, useful lives and methods of depreciation are reviewed and adjusted if appropriate on an annual basis. An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the income statement.

Right-of-use assets arising from the Group's lease arrangements are depreciated over their reasonably certain lease term, as determined under the Group's leases policy.

IMPAIRMENT OF ASSETS

Goodwill is not subject to amortisation but is tested for impairment annually or whenever there is an indication that the asset may be impaired. For the purpose of impairment testing, assets which have separately identifiable cash flows, known as cash generating units, are grouped into their operating segment. If the recoverable amount of a group of cash generating units is less than the carrying amount of that group's assets, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the group of cash generating units and then to the other assets of the group pro-rata on the basis of the carrying amount of each asset in the group. Impairment losses recognised for goodwill are not reversed in a subsequent period. Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

At each balance sheet date, the Group reviews the carrying amounts of its property, plant and equipment and intangible assets with finite useful lives to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent, if any, of the impairment loss. Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit, predominantly an individual restaurant for the purposes of property, plant and equipment, to which the asset belongs. If the recoverable amount of an asset or cash-generating unit is estimated to be less than its carrying amount, the carrying amount of the asset or cash-generating unit is reduced to its recoverable amount. An impairment loss is recognised immediately in the income statement. Where an impairment loss subsequently reverses, the carrying amount of the asset or cash-generating unit is increased to the revised estimate of its recoverable amount, not to exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset or cash-generating unit in prior years. A reversal of an impairment loss is recognised immediately in the income statement.

OTHER INVESTMENTS

Other investments comprising debt and equity instruments are recognised and derecognised on a trade date where a purchase or sale of an investment is under a contract whose terms require delivery of the investment within the timeframe. Other investments are initially measured at fair value, including transaction costs and subsequently remeasured less any impairment.

Debt securities that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost using the effective interest method, less any impairment. Debt securities that do not meet the criteria for amortised cost are measured at fair value through profit and loss.

Equity securities are classified and measured at fair value through other comprehensive income, there is no subsequent reclassification of fair value gains and losses to profit or loss following derecognition of the investment.

FINANCIAL INSTRUMENTS

Financial assets and financial liabilities, in respect of financial instruments, are recognised on the balance sheet when the Group becomes a party to the contractual provisions of the instrument.

INVENTORIES

Inventories are valued at the lower of cost and net realisable value. Cost is determined on a first in, first out basis. Net realisable value is based upon estimated selling price less further costs expected to be incurred to completion and disposal. Provision is made for obsolete and slow-moving items.

TRADE AND OTHER RECEIVABLES

Trade receivables represent amounts owed by customers where the right to payment is conditional only on the passage of time and are recorded at amortised cost. Other receivables represent amounts owed by third parties and intra group balances in the parent company where the right to payment is conditional on the passage of time and the occurrence of certain event. The carrying value of all trade and other receivables recorded at amortised cost is reduced by allowances for lifetime estimated credit losses other than expected credit losses on group balances which are based on expected 12 month credit losses. Estimated future credit losses are first recorded on the initial recognition of a receivable and are based on the ageing of the receivable balances, historical experience and forward looking considerations. Individual balances are written off when management deems them not to be collectible.

CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise cash in hand and call deposits and other short term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

TRADE AND OTHER PAYABLES

Payables are initially recognised at fair value and subsequently at amortised cost using the effective interest method.

SHARE CAPITAL

Share capital represents the nominal value of ordinary shares issued.

SHARE PREMIUM

Share premium represents the amounts subscribed for share capital in excess of nominal value less the related costs of share issue.

MERGER RELIEF RESERVE

In accordance with Companies Act 2006 S.612 'Merger Relief', the company issuing shares as consideration for a business combination, accounted at fair value, is obliged, once the necessary conditions are satisfied, to record the excess of the consideration received over the nominal value of the shares issued to the merger relief reserve.

REVERSE ACQUISITION RESERVE

Reverse accounting under IFRS 3 'Business Combinations' requires the difference between the equity of the legal parent and the issued equity instruments of the legal subsidiary pre-combination to be recognised as a separate component of equity.

RETAINED EARNINGS

Retained earnings represents the cumulative profit and loss net of distributions.

NON-CONTROLLING INTERESTS

Non-controlling interests in the net assets of consolidated subsidiaries are identified separately from the Group's equity therein. Non-controlling interests consist of the amount of those interests at the date of the original business combination and the non-controlling shareholder's share of changes in equity since the date of the combination. Total comprehensive income is attributed to non-controlling interests even if this results in the non-controlling interests having a deficit balance.

FOREIGN CURRENCIES

Assets and liabilities denominated in foreign currencies are translated into sterling, the presentational and functional currency of the Group, at the rate of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to the income statement.

FINANCIAL LIABILITIES AND EQUITY INSTRUMENTS

Financial liabilities and equity instruments issued by the Group are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument. An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities and includes no obligation to deliver cash or other financial assets. Interest bearing loans and overdrafts are initially measured at fair value (which is equal to cost at inception), and are subsequently measured at amortised cost, using the effective interest rate method. Any difference between the proceeds (net of transaction costs) and the settlement or redemption of borrowings is recognised over the term of the borrowing. Equity instruments issued by the Group are recorded at the proceeds received, net of direct issue costs.

TAXATION

Income tax expense represents the sum of the current tax payable and deferred tax.

Current tax payable or recoverable is based on taxable profit for the year. Taxable profit differs from profit as reported in the income statement because some items of income or expense are taxable or deductible in different years or may not be taxable or deductible. The Group's liability for current tax is calculated using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is the tax expected to be payable or recoverable in the future arising from temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. It is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from the initial recognition of goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the tax profit or the accounting profit.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the year when the liability is settled or the asset realised, based on tax rates that have been enacted or substantively enacted by the balance sheet date. Tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they either relate to income taxes levied by the same taxation authority on either the same taxable entity or on different taxable entities which intend to settle the current tax assets and liabilities on a net basis.

Tax is charged or credited to the income statement, except when it relates to items charged or credited directly to equity, in which case the tax is also recognised directly in equity.

LEASES

When the Group leases an asset, a right of use asset is recognised for the leased item and a lease liability is recognised for any lease payments to be paid over the lease term at the lease commencement date. The right of use asset is initially measured at cost, being the present value of the lease payments paid or payable, plus any initial direct costs incurred in entering the lease and less any lease incentives received. Right of use assets are depreciated on a straight-line basis from the commencement date to the earlier of the end of the asset's useful life or the end of the lease term. The lease term is the non-cancellable period of the lease plus any periods for which the Group is reasonably certain to exercise any extension options. The useful life of the asset is determined in a manner consistent to that for owned property, plant and equipment. If right of use assets are considered to be impaired, the carrying value is reduced accordingly. Lease liabilities are initially measured at the value of the lease payments over the lease term that are not paid at the commencement date and are discounted for the portfolio of leases using the incremental borrowing rate of the Group as the rate implicit in individual leases is not readily ascertainable. After initial recognition, the lease liability is recorded at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate or if the Group's assessment of the lease term changes; any changes in the lease liability as a result of these changes also results in a corresponding change in the recorded right-of-use asset.

The Group has elected not to recognise right-of-use assets and lease liabilities for short-term leases of machinery that have a lease term of 12 months or less and leases of low-value assets, including IT equipment. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

PROVISIONS

Provisions are recognised when the Group has a present obligation as a result of a past event and it is probable that the Group will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation. Provisions are measured at the Directors' best estimate of the expenditure required to settle the obligation at the balance sheet date and are discounted to present value where the effect is material.

RETIREMENT BENEFITS

The amount charged to the income statement in respect of pension costs is the contributions payable to money purchase schemes in the year. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in the balance sheet.

REVENUE RECOGNITION

The Group's revenue is derived from the sale of food and drink in its restaurants, or as deliveries or takeaways. The performance obligation is fulfilled when control is transferred to the customer at the point of sale. All sales are settled at the point of sale and the group does not, therefore, have any contract assets or liabilities. Revenue is recognised net of VAT, discounts and returns.

INTEREST INCOME

Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount.

GOVERNMENT GRANTS

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the group will comply with all attached conditions. Government grants relating to costs are deferred and recognised in the statement of comprehensive income over the period necessary to match them with the costs that they are intended to compensate.

SHARE BASED PAYMENTS

The Group issues equity-settled share-based payments to certain employees. Equity-settled share-based payments are measured at fair value (excluding the effect of non market-based vesting conditions) at the date of grant. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the Company's estimate of the shares that will eventually vest and adjusted for the effect of non market-based vesting conditions.

Fair value is measured using a Black-Scholes valuation model. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions and behavioural considerations.

ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of the Group's accounting policies, described above, with respect to the carrying amounts of assets and liabilities at the date of the financial statements, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting year. These judgements, estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, including current and expected economic conditions. Although these judgements, estimates and associated assumptions are based on management's best knowledge of current events and circumstances, the actual results may differ. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the year in which the estimate is revised and in any future years affected.

The judgements, estimates and assumptions which are of most significance to the Group are detailed below:

Assessment of the recoverable amounts in respect of assets tested for impairment

The Group tests goodwill for impairment on an annual basis or more frequently if there are indications that amounts may be impaired. For property, plant and equipment, including right of use assets and intangible assets, other than goodwill, the Group tests for impairment when there is an indication of impairment.

The impairment analysis for such assets is principally based upon discounted estimated future cash flows from the use and eventual disposal of the assets (see notes 7 and 8). Such an analysis includes an estimation of the future anticipated results and cash flows, annual growth rates, whether short term or long term, future capital expenditures and the appropriate discount rates (see notes 7 and 8 for key assumptions). Changes in the estimates which underpin the Group's forecasts and selection of appropriate discount rate could have an impact on the value in use of the cash generating units and group of cash generating units being tested.

Valuation of share based payments

The charge for share based payments is calculated in accordance with the methodology described in note 18. The model requires highly subjective assumptions to be made including the future volatility of the Company's share price, expected dividend yield, risk-free interest rates, expected time of exercise and employee attrition rates. Changes in such estimates may have a significant impact on the original fair value calculation at the date of grant and the employee attrition rate will impact the judgement relating to the number of share based incentives that would vest and therefore the share based payments charge.

Finite lived intangible assets

Intangible assets include amounts spent by the Group acquiring brands and the costs of purchasing and/or developing computer software.

Where intangible assets are acquired through business combinations and no active market for the assets exists, the fair value of these assets is determined by discounting estimated future net cash flows generated by the asset. Estimates relating to the future cash flows and discount rates used may have a material effect on the reported amounts of finite lived intangible assets.

The useful life over which intangible assets are amortised depends on management's estimate of the period over which economic benefit will be derived from the asset. Reducing the useful life will increase the amortisation charge in the consolidated income statement. Useful lives are periodically reviewed to ensure that they remain appropriate. For an one year reduction in useful life of the brand, an additional £91,000 of amortisation would be charged to the income statement.

Property, plant and equipment

Property, plant and equipment represents 75.6% (2019: 47.1%) of the Group's total assets; estimates and assumptions made may have a material impact on their carrying value and related depreciation charge. The percentage has increased during the year following adoption of IFRS 16 and recognition of right of use assets. The depreciation charge for an asset is derived using estimates of its expected useful life and expected residual value, which are reviewed periodically. Increasing an asset's expected life or residual value would result in a reduced depreciation charge in the consolidated income statement. Management determines the useful lives and residual values for assets, other than right of use assets, when they are acquired, based on experience with similar assets and taking into account other relevant factors such as any expected changes in technology. The useful life of equipment is assumed not to exceed the duration of restaurant property lease unless there is a reasonable expectation of renewal or ability for the equipment to be transferred for use in another restaurant.

Accounting treatment of other investments

Investments are recognised at fair value at the time of acquisition. Management judgement is used to determine whether the Group has significant influence or control over the investment which would give rise to different accounting methodology being applied as an associate or subsidiary.

Lease accounting

Lease accounting under IFRS 16 is significantly more complex than under previous reporting requirements under IAS 17 and necessitates the collation and processing of very large amounts of data and the increased use of management judgements and estimates to produce financial information. The most significant accounting judgements are disclosed below:

- The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by a break clause to terminate the lease, if it is reasonably certain not to be exercised.
- When the interest rate implicit in the lease is not readily determinable, the Group estimates the incremental borrowing rate ("IBR") based on a risk-free rate adjusted for the effect of the Group's theoretical credit risk. As the Group has external borrowings, judgement is required to compute an appropriate discount rate which was calculated based on UK bank borrowings and adjusted by an indicative credit premium that reflects the credit risk of the Group. This has resulted in a weighted average IBR of 3.3% applied to the leases.

Loyalty programme

The Group operates a loyalty programme in its Franco Manca business. The scheme enables members to earn stamps from each qualifying purchase from a Franco Manca restaurant. Rewards that can be used against future purchases are earned on collection of a number of stamps. The Group recognises deferred revenue in an amount that reflects the scheme's unsatisfied performance obligations, valued at the stand-alone selling price of the future benefit to the member. The amount of revenue recognised and deferred is impacted by 'breakage'. On an annual basis the Group estimate the number of rewards that will never be consumed ('breakage'). Significant estimation uncertainty exists in projecting members' future consumption activity.

OPERATING SEGMENTS

The Group considers itself to have two key operating segments, being the management and operation of The Real Greek restaurants and the management and operation of Franco Manca restaurants. The Group operates in only one geographical segment, being the United Kingdom.

DEFINITIONS OF ALTERNATIVE PERFORMANCE MEASURES

OPERATING PROFIT

Operating profit is defined as profit before taxation, finance income and finance costs.

HEADLINE OPERATING PROFIT

Headline operating profit is defined as operating profit before amortisation of brand, impairment of property, plant and equipment, impairment of goodwill and intangible assets, impairment and changes in fair value of investments, temporary closure costs relating to COVID-19, restructuring costs, costs of reverse acquisition, cost of acquisition, share based payments, loss on disposal of property, plant and equipment and pre-opening costs.

HEADLINE PROFIT BEFORE TAXATION

Headline profit before taxation is defined as profit/loss before taxation before amortisation of brand, impairment of property, plant and equipment, impairment of goodwill and intangible assets, impairment and changes in fair value of investments, temporary closure costs relating to COVID-19, restructuring costs, costs of reverse acquisition, costs of acquisition, share based payments, loss on disposal of property, plant and equipment and pre-opening costs.

PRE-OPENING COSTS

The restaurant pre-opening costs represent costs incurred up to the date of opening a new restaurant that are written off to the profit and loss account in the period in which they are incurred.

HEADLINE EBITDA

Headline EBITDA is defined as EBITDA before temporary closure costs relating to COVID-19, restructuring costs, costs of reverse acquisition, cost of acquisition, share based payments, loss on disposal of property, plant and equipment and pre-opening costs.

EBITDA

EBITDA is defined as Headline EBITDA less share based payments and pre-opening costs.

HEADLINE EPS

Headline basic EPS and Headline diluted EPS are defined in note 6.

NOTES TO THE FINANCIAL STATEMENTS
for the year ended 29 March 2020

1 SEGMENT INFORMATION

For management purposes, the Group was organised into two operating divisions during the year ended 29 March 2020. These divisions, The Real Greek and Franco Manca, are the basis on which the Group reports its primary segment information as identified by the chief operating decision maker which is the Group's board of directors.

For the year ended 29 March 2020:

	The Real Greek segment £'000	Franco Manca segment £'000	Other unallocated £'000	Total £'000
Revenue from:				
External customers	20,004	48,525	36	68,565
Headline EBITDA	3,655	12,229	(690)	15,194
Depreciation and amortisation	(2,898)	(7,828)	(31)	(10,757)
Headline operating profit	<u>757</u>	<u>4,401</u>	<u>(721)</u>	<u>4,437</u>
Pre-opening costs	(120)	(563)	-	(683)
Impairment of investments	-	(248)	-	(248)
Operating profit	275	2,292	(735)	1,832
Finance income	4	6	-	10
Finance costs	(724)	(1,564)	(308)	(2,596)
Segment profit/(loss) before taxation	<u>(445)</u>	<u>734</u>	<u>(1,043)</u>	<u>(754)</u>
Income tax expense				(421)
Loss for the year from continuing operations				<u>(1,175)</u>
Assets	32,712	98,972	1,333	133,017
Liabilities	(25,254)	(55,982)	(12,021)	(94,257)
Net assets	<u>7,458</u>	<u>42,990</u>	<u>(10,688)</u>	<u>36,760</u>
Capital expenditure	<u>5,678</u>	<u>10,698</u>	<u>9</u>	<u>16,385</u>
Capital expenditure excluding right of use assets	<u>1,650</u>	<u>5,555</u>	<u>9</u>	<u>7,214</u>

In addition to the revenues generated from external customers, The Real Greek segment also generated internal revenues from another segment to the value of £643,000 (2019: £1,250,000).

1 SEGMENT INFORMATION (continued)

For the year ended 31 March 2019:

	The Real Greek segment £'000	Franco Manca segment £'000	Other unallocated £'000	Total £'000
Revenue from:				
External customers	20,700	43,285	-	63,985
Headline EBITDA	2,746	5,814	(742)	7,818
Depreciation and amortisation	(1,048)	(3,242)	(33)	(4,323)
Headline operating profit	<u>1,698</u>	<u>2,572</u>	<u>(775)</u>	<u>3,495</u>
Pre-opening costs	-	(386)	-	(386)
Impairment investments	-	(80)	-	(80)
Impairment property, plant and equipment	(29)	(101)	-	(130)
Operating profit	1,617	924	(788)	1,753
Finance income	3	5	-	8
Finance costs	-	-	(327)	(327)
Segment profit/(loss) before taxation	<u>1,620</u>	<u>929</u>	<u>(1,115)</u>	<u>1,434</u>
Income tax expense				(714)
Profit for the year from continuing operations				<u><u>720</u></u>
Assets	11,408	53,281	602	65,291
Liabilities	(3,814)	(10,177)	(12,557)	(26,548)
Net assets	<u>7,594</u>	<u>43,104</u>	<u>(11,955)</u>	<u>38,743</u>
Capital expenditure excluding right of use assets	<u>407</u>	<u>3,046</u>	<u>4</u>	<u>3,457</u>

Head office and PLC costs are not related to the Group's two business segments and are therefore included in other unallocated and are not part of a business segment. The Group's two business segments primarily operate in one geographical area which is the United Kingdom.

2 OPERATING PROFIT

	Year ended 29 March 2020 £'000	Year ended 31 March 2019 £'000
Operating profit is stated after charging:		
Staff costs (note 3)	25,524	23,956
Share based payments	157	138
Depreciation of property, plant and equipment		
- Owned assets	4,657	4,261
- Leased assets	6,025	-
Amortisation of intangible assets:		
- Trademarks, licenses and franchises	74	61
- Brand	821	821
Operating lease rentals:		
Land and buildings	-	6,361
Inventories – amounts charged as an expense	12,710	12,371
Auditor's remuneration:		
- for statutory audit services	169	111
- for other assurance services	-	13
- for tax services	42	24
- for transactional services	-	11
Pre-opening costs	683	386
Exceptional costs:		
– Impairment of investments	248	80
– impairment of property, plant and equipment	260	130
– loss on disposal of property, plant and equipment	-	187
– COVID-19 temporary closure costs	718	-
– COVID-19 grants received against closure costs	(285)	-
	<u> </u>	<u> </u>

COVID-19 temporary closure costs of £718,000 (2019: £Nil) relates to the one off cost of temporarily closing of all restaurants following UK government instructions and includes staff costs (which were partly covered by grants received), stock wastage and other costs.

3 EMPLOYEES

	Year ended 29 March 2020 No.	Year ended 31 March 2019 No.
The average monthly number of persons (including Directors) employed by the Group during the year was:		
Administration and management	32	26
Restaurants	1,243	1,075
	<u> </u>	<u> </u>
	<u> </u>	<u> </u>
The average monthly number of persons (including Directors) employed by the Company during the year was:		
Administration and management	7	6
	<u> </u>	<u> </u>

3 EMPLOYEES (continued)

	Year ended 29 March	Year ended 31 March
		33

	2020 £'000	2019 £'000
Staff costs for above persons		
Salaries and fees	23,379	21,959
Defined contribution pension costs	407	263
Social security costs	1,738	1,734
	<u>25,524</u>	<u>23,956</u>
Share based payments	157	138
	<u>25,681</u>	<u>24,094</u>

DIRECTORS' REMUNERATION

The remuneration of Directors, who are the key management personnel of the company, is set out in aggregate and on a paid basis below. Further details of directors' emoluments can be found in the Report on Directors' Remuneration.

	Year ended 29 March 2020 £'000	Year ended 31 March 2019 £'000
Salaries, fees and other short term employee benefits	942	897
Defined contribution pension costs	22	3
Social security costs	115	116
Share based payments	-	31
	<u>1,079</u>	<u>1,047</u>

Included above are fees paid to related parties for the provision of directors' services which are further described in note 22.

The Directors are the only employees of the Company. The Directors' remuneration above represents the only staff costs for the Company.

4 Directors received pension contributions during the year (2019: 4).

During the year two directors (2019: Nil) exercised share options over a total of 2,231,944 ordinary shares of the Company.

4 FINANCE COSTS

	Year ended 29 March 2020 £'000	Year ended 31 March 2019 £'000
Interest expenses on bank loans and overdrafts	309	327
Interest on lease liabilities recognised under IFRS 16	2,287	-
	<u>2,596</u>	<u>327</u>

5 INCOME TAX EXPENSE

	Year ended 29 March 2020 £'000	Year ended 31 March 2019 £'000
Income tax expense on continuing operations		
Based on the result for the year:		
UK corporation tax at 19% (2019: 19%)	446	669
Adjustment in respect of prior periods	(28)	(54)
Total current taxation	<u>418</u>	<u>615</u>
Deferred taxation:		
Origination and reversal of temporary timing differences		
Current year	3	99
Total deferred tax	<u>3</u>	<u>99</u>
Total tax expense on (loss)/profit on continuing operations	<u>421</u>	<u>714</u>

Further information on the movement on deferred taxation is given in note 16.

5 INCOME TAX EXPENSE (continued)

Factors affecting tax charge for year:	Year ended 29 March 2020	Year ended 31 March 2019
	£'000	£'000
(Loss)/profit before taxation from continuing operations	(754)	1,434
Taxation at UK corporation tax rate of 19% (2018: 19%)	(143)	272
Expenses not deductible for tax purposes	56	31
Depreciation/impairment on non-qualifying fixed assets	231	290
Tax effect from right of use asset accounting	205	-
Share based payments	70	171
Rate change on deferred tax liability	30	-
Tax effect of utilisation of tax losses not previously recognised	-	4
Adjustment to previously recognised deferred tax	-	-
Adjustment to tax charge in respect of previous periods	(28)	(54)
Total income tax expense in the income statement	<u>421</u>	<u>714</u>

Factors that may affect deferred tax charges are disclosed in note 16 including a breakdown of the adjustment to previously recognised deferred tax.

6 EARNINGS PER SHARE

	Year ended 29 March 2020 £'000	Year ended 31 March 2019 £'000
Profit/(loss) for the purposes of basic and diluted earnings per share:	(1,193)	698
Share based payments	157	138
Deferred tax on share based payments	39	146
Pre-opening costs	683	386
Amortisation of brand	821	821
Deferred tax on amortisation of brand	(137)	(137)
Exceptional costs		
– impairment of investment	248	80
– impairment of property, plant and equipment	260	130
– loss on disposal	-	187
– cost of acquisition	3	-
– COVID-19 closure costs (net)	433	-
Headline profit for the year for the purposes of headline basic and diluted earnings per share:	<u>1,314</u>	<u>2,449</u>
	Year ended 29 March 2020 No. '000	Year ended 31 March 2019 No. '000
Weighted average number of ordinary shares in issue for the purposes of basic earnings per share	572,885	571,385
Effect of dilutive potential ordinary shares from share options	1,030	10,230
Weighted average number of ordinary shares in issue for the purposes of diluted earnings per share	<u>573,915</u>	<u>581,615</u>

6 EARNINGS PER SHARE (continued)

Further details of the share options that could potentially dilute basic earnings per share in the future are provided in note 18.

	Year ended 29 March 2020	Year ended 31 March 2019
Earnings per share:		
Basic	(0.2p)	0.1p
Diluted	<u>(0.2p)</u>	<u>0.1p</u>
Headline Basic	0.2p	0.4p
Headline Diluted	0.2p	0.4p

7 INTANGIBLE ASSETS

Group	Trademarks, License and franchises £'000	Software £'000	Brand £'000	Goodwill £'000	Total £'000
Cost					
25 March 2018	58	103	8,211	20,705	29,077
Additions	5	94	-	-	99
31 March 2019	<u>63</u>	<u>197</u>	<u>8,211</u>	<u>20,705</u>	<u>29,176</u>
Additions	-	145	-	-	145
29 March 2020	<u>63</u>	<u>342</u>	<u>8,211</u>	<u>20,705</u>	<u>29,321</u>
Accumulated amortisation					
25 March 2018	31	33	2,463	-	2,527
Charge in the year	6	55	821	-	882
31 March 2019	<u>37</u>	<u>88</u>	<u>3,284</u>	<u>-</u>	<u>3,409</u>
Charge in the year	5	69	821	-	895
29 March 2020	<u>42</u>	<u>157</u>	<u>4,105</u>	<u>-</u>	<u>4,304</u>
Net book value					
29 March 2020	21	185	4,106	20,705	25,017
31 March 2019	<u>26</u>	<u>109</u>	<u>4,927</u>	<u>20,705</u>	<u>25,767</u>

The amortisation charges for trademarks, license and franchises and software for the year are recognised within administrative expenses. The amortisation charges for brand for the year are recognised within exceptional costs.

As at 29 March 2020 brand intangible assets which relates to Franco Manca has a remaining amortisation period of 5 years (2019: 6 years).

Goodwill of £1,774,000 relates to The Real Greek and is attributable to its group of cash generating units.

Goodwill of £18,931,000 relates to the acquisition of Franco Manca Holdings Limited ("Franco Manca Holdings"). The goodwill is attributable to the cash generating units held within Franco Manca 2 UK Limited.

7 INTANGIBLE ASSETS (continued)

For the purposes of impairment testing, the Directors consider each of Franco Manca and The Real Greek, operating segments of the Group, as the lowest level within the Group at which the goodwill is monitored for internal management purposes. Each of these segments is made up of a group of separate restaurants which are cash generating units (CGUs) in their own right.

The recoverable amount for each segment and group of CGUs was determined using a value in use calculation based upon management forecasts for the trading results for that segment. Value in use calculations are based on:

- cash flow forecasts derived from the most recent financial forecasts for the 2021 financial year for the sites open at the end of March 2020;
- extrapolated cash flow forecasts over twenty five years, an appropriate timeframe for branded restaurant businesses, using forecast growth rates based on past and current run-rates for the initial five years that then reduce to the long term industry growth rate of 2%;
- less estimated annual capital expenditure required to maintain the existing restaurants' look and feel in each segment based on historic refurbishment programmes and investments in IT systems;
- a pre-tax discount rate of 6.9% (2019: 12.4%) which is the rate believed by the Directors to reflect the risks associated with the group of CGUs using a WACC model, and comparison to other available restaurant businesses. During the year, the Group's capital structure had a significant increase in debt from the recognition of lease liabilities on adopting IFRS 16 compared to the year ended 31 March 2019.

Other than as disclosed below and any further impact on trade from COVID-19, management believes that no reasonably possible change in any of the above key assumptions would cause the carrying value of any segment to materially exceed its recoverable amount. The estimated recoverable amount of The Real Greek and Franco Manca segments exceed their carrying values by £46,149,000 and £96,845,000 respectively. If assumptions used in the impairment review are to change as below, each change would, in isolation, lead to an impairment loss being recognised for the year ended 29 March 2020:

	The Real Greek %	Franco Manca %
Percentage point change:		
Reduction in long term growth rate	5.3%	4.7%
Increase in pre-tax discount rate	12.3%	8.7%

Similarly, given the impact of COVID-19 on trading, if, in the unlikely event, all restaurants in each CGU had to close temporarily to trading, the closure period will need to be, in isolation, over 3 years to lead to an impairment loss being recognised.

8 PROPERTY, PLANT AND EQUIPMENT

Group	Leasehold improvements £'000	Right of use assets £'000	Plant and equipment £'000	Furniture, fixtures and fittings £'000	Assets under construction £'000	Total £'000
Cost						
25 March 2018	32,685	-	5,887	2,423	220	41,215
Additions	2,020	-	605	166	666	3,457
Reclassification	24	-	8	65	(97)	-
Disposals	(438)	-	(139)	(40)	(5)	(622)
31 March 2019	<u>34,291</u>	<u>-</u>	<u>6,361</u>	<u>2,614</u>	<u>784</u>	<u>44,050</u>
Recognition on adoption of IFRS 16	-	64,388	-	-	-	64,388
1 April 2019	<u>34,291</u>	<u>64,388</u>	<u>6,361</u>	<u>2,614</u>	<u>784</u>	<u>108,438</u>
Additions	4,879	9,171	1,366	656	313	16,385
Reclassification	551	-	36	97	(684)	-
Disposals	-	-	(8)	-	(26)	(34)
29 March 2020	<u>39,721</u>	<u>73,559</u>	<u>7,755</u>	<u>3,367</u>	<u>387</u>	<u>124,789</u>
Accumulated depreciation and impairment						
25 March 2018	6,380	-	2,286	781	-	9,447
Charge in the year	2,656	-	1,198	407	-	4,261
Impairment	130	-	-	-	-	130
Disposals	(438)	-	(120)	(36)	-	(594)
31 March 2019	<u>8,728</u>	<u>-</u>	<u>3,364</u>	<u>1,152</u>	<u>-</u>	<u>13,244</u>
Charge in the year	2,892	6,025	1,300	465	-	10,682
Impairment	260	-	-	-	-	260
Disposals	-	-	(3)	-	-	(3)
29 March 2020	<u>11,880</u>	<u>6,025</u>	<u>4,661</u>	<u>1,617</u>	<u>-</u>	<u>24,183</u>
Net book value						
29 March 2020	<u>27,841</u>	<u>67,534</u>	<u>3,094</u>	<u>1,750</u>	<u>387</u>	<u>100,606</u>
31 March 2019	<u>25,563</u>	<u>-</u>	<u>2,997</u>	<u>1,462</u>	<u>784</u>	<u>30,806</u>

The net book value of right of use assets include £67,534,000 (2019: £Nil) in relation to assets held under finance leases.

8 PROPERTY, PLANT AND EQUIPMENT (continued)

Impairment review of property, plant and equipment is reviewed when there is indication of impairment. For the purposes of impairment testing of property, plant and equipment, the Directors consider each restaurant unit as a separate cash generating units (CGUs). The recoverable amount for each CGU was determined using a value in use calculation based upon management forecasts for the trading results for those restaurants. Value in use calculations are based on:

- cash flow forecasts derived from the most recent financial forecasts for the 2021 financial year for the sites open at the end of March 2020;
- extrapolated cash flow forecasts over the remaining unexpired length of the lease years using forecast growth rates based on run rate expectations for the initial five years that then reduce to the long term industry growth rate of 2%;
- incorporate any expected trading or cash flow impact from COVID-19;
- less estimated annual capital expenditure required to maintain the existing restaurants' look and feel in each segment based on historic refurbishment programmes;
- a pre-tax discount rate to cash flow projections of 6.9% (2019: 12.4%) which is the rate believed by the Directors to reflect the risks associated with the CGU using a WACC model with comparison to other available restaurant businesses.

The Group has also conducted a sensitivity analysis on the impairment test of the CGU carrying value including reducing sales level by reducing long term growth rate by 1 % and there is no reasonably expected change that would give rise to an impairment charge other than the CGUs listed below, where the overall impairment charge would increase by £387,000.

The following impairment charges have been recognised in the Statement of Comprehensive Income as exceptional costs – impairment of property, plant and equipment.

	29 March 2020 £'000	29 March 2020 £'000	31 March 2019 £'000	31 March 2019 £'000
	Impairment charge	Recoverable amount	Impairment charge	Recoverable amount
For continuing operations				
Franco Manca restaurant 1	71	1,869	-	-
Franco Manca restaurant 2	-	-	75	487
Franco Manca restaurant 3	-	-	26	838
Total for Franco Manca operating segment	71	1,869	101	1,325
The Real Greek restaurant 1	20	1,278	-	-
The Real Greek restaurant 2	10	110	29	87
The Real Greek restaurant 3	159	1,383		
Total for The Real Greek operating segment	189	2,771	29	87
Total for the Group	260	4,640	130	1,412

The recoverable amounts shown above include the right of use assets recognised under IFRS 16 relating to the relevant CGU.

8 PROPERTY, PLANT AND EQUIPMENT (continued)

During the year ended 31 March 2019, the Group impaired the short term leasehold improvements in relation to two properties trading as Franco Manca, which are trading financially below management expectations, and one property trading as The Real Greek, which has just over two years left on the lease and the lease has not yet been extended or renewed.

Parent Company	Leasehold improvements £'000	Plant and equipment £'000	Furniture, fixtures and fittings £'000	Total £'000
Cost				
25 March 2018	205	55	25	285
Additions	-	4	-	4
31 March 2019	<u>205</u>	<u>59</u>	<u>25</u>	<u>289</u>
Additions	1	8	1	10
Disposals	-	(1)	-	(1)
29 March 2020	<u>206</u>	<u>66</u>	<u>26</u>	<u>298</u>
Accumulated depreciation				
25 March 2018	37	38	7	82
Charge in the year	22	9	3	34
31 March 2019	<u>59</u>	<u>47</u>	<u>10</u>	<u>116</u>
Charge in the year	21	7	3	31
29 March 2020	<u>80</u>	<u>54</u>	<u>13</u>	<u>147</u>
Net book value				
29 March 2020	<u>126</u>	<u>12</u>	<u>13</u>	<u>151</u>
31 March 2019	<u>146</u>	<u>12</u>	<u>15</u>	<u>173</u>

All depreciation charges have been recognised in administrative expenses in the income statement.

All non-current assets are located in the United Kingdom.

9 INVESTMENTS

	29 March 2020 £'000	31 March 2019 £'000
Group		
Unlisted shares	245	201
Change in fair value	(245)	
Loans at cost	83	80
Impairment of investments and loans	(83)	(80)
Carrying amount	<u>-</u>	<u>201</u>

Investments are recognised and derecognised on a trade date where a purchase or sale of an investment is under a contract whose terms require delivery of the investment within the timeframe established by the market concerned, and are initially measured at fair value, including transaction costs and subsequently measured.

During the year ended 31 March 2019 the Group made an investment in Made of Dough Limited subscribing for 25% of the equity. Following a further funding round during the year ended 29 March 2020, the Group holds 24% of the equity of Made of Dough Limited. Although the investment is for more than 20% of the investee and includes one board representation, the structure of the investee board, the shareholder agreement and the start up nature of the business operations has led the Group to conclude that the Group does not have significant influence over its operations and therefore it is not an associate.

Other investments classified as financial assets are stated at amortised cost using the effective interest method, less any impairment. During the year ended 29 March 2020, the Group recognised a movement in fair value of the unlisted shares in Made of Dough Limited given the uncertainty in valuation given the ongoing impact of COVID-19 on the sector. Also during the year, the Group recognised an impairment of the loan investment based on estimated future credit loss.

	29 March 2020 £'000	31 March 2019 £'000
Parent Company		
Cost and net book value		
Opening position	43,563	43,439
Investment in subsidiaries	784	124
Closing position	<u>44,347</u>	<u>43,563</u>

9 INVESTMENTS (continued)

As at 29 March 2020, the Company had the following subsidiary undertakings which are all registered at 1st Floor, 50-51 Berwick Street, London W1F 8SJ:

Name of subsidiary	Class of Holding	Proportion of shares held, ownership interest and voting power	Nature of business
<i>Incorporated in England and Wales</i>			
FM98 LTD Limited*	Ordinary	100%	Operation of restaurants
10DAS Limited	Ordinary	100%	Operation of restaurants
Café Pitfield Limited	Ordinary	100%	Dormant
Kefi Limited	Ordinary	100%	Dormant
The Real Greek Food Company Limited*	Ordinary	100%	Operation of restaurants
The Real Greek Wine Company Limited*	Ordinary	100%	Restaurant property
Souvlaki & Bar Limited*	Ordinary	100%	Dormant
CHG Brands Limited*	Ordinary	100%	Dormant
The Real Greek International Limited*	Ordinary	100%	Dormant
Franco Manca Holdings Limited	Ordinary	100%	Dormant
Franco Manca 2 UK Limited*	Ordinary	100%	Operation of restaurants
FM6 Limited*	Ordinary	100%	Restaurant property
FM111 Limited*	Ordinary	100%	Restaurant property
FM Catherine The Great Limited*	Ordinary	100%	Restaurant property
Franco Manca International Limited*	Ordinary	100%	Dormant

* Held by subsidiary undertaking

10 INVENTORIES

	29 March 2020 £'000	Group 31 March 2019 £'000	Parent company 29 March 2020 £'000	Parent company 31 March 2019 £'000
Raw materials	528	656	-	-
Consumables	1,378	1,108	-	-
	<u>1,906</u>	<u>1,764</u>	<u>-</u>	<u>-</u>

Inventories are charged to cost of sales in the consolidated comprehensive statement of income.

11 TRADE AND OTHER RECEIVABLES

	29 March 2020 £'000	Group 31 March 2019 £'000	Parent company 29 March 2020 £'000	Parent company 31 March 2019 £'000
Included within non-current assets:				
Amounts receivable from subsidiaries	-	-	10,567	11,863
Other receivables	1,081	1,020	-	-
	<u>1,081</u>	<u>1,020</u>	<u>10,567</u>	<u>11,863</u>
Included within current assets:				
Trade receivables	606	1,470	-	-
Other receivables	235	176	61	-
Prepayments and accrued income	1,501	1,951	89	118
	<u>2,342</u>	<u>3,597</u>	<u>150</u>	<u>118</u>
	<u>3,423</u>	<u>4,617</u>	<u>10,717</u>	<u>11,981</u>

Other receivables due after more than one year relate to rent deposits.

Amounts receivable from subsidiaries in the Company due after more than one year are unsecured and earn interest at 3.5% above LIBOR.

Receivables are denominated in sterling.

The Group and Company hold no collateral against these receivables at the balance sheet date. The Directors consider that the carrying amount of receivables are recoverable in full and approximates to their fair value. As the risk of a credit loss is low there is no material ECL adjustment required.

12 CASH AND CASH EQUIVALENTS

	29 March 2020 £'000	Group 31 March 2019 £'000	Parent company 29 March 2020 £'000	Parent company 31 March 2019 £'000
Cash at bank and in hand	2,056	1,835	1,030	22
Cash and cash equivalents as presented in the balance sheet	2,056	1,835	1,030	22
	<u>2,056</u>	<u>1,835</u>	<u>1,030</u>	<u>22</u>

Bank balances comprise cash held by the company on a short term basis with maturity of three months or less. The carrying amount of these assets approximates to their fair value.

13 TRADE AND OTHER PAYABLES

	29 March 2020 £'000	Group 31 March 2019 £'000	Parent company 29 March 2020 £'000	Parent company 31 March 2019 £'000
Included in current liabilities:				
Trade payables	5,386	4,202	83	67
Other taxation and social security payable	1,661	1,600	86	88
Other payables	808	843	-	1
Accruals	4,625	4,844	1,140	1,156
Deferred income	-	392	-	-
	<u>12,480</u>	<u>11,881</u>	<u>1,309</u>	<u>1,312</u>
Included in non-current liabilities:				
Deferred income	-	1,601	-	-
	<u>-</u>	<u>1,601</u>	<u>-</u>	<u>-</u>

Trade payables are all denominated in sterling and comprise amounts outstanding for trade purchases and ongoing costs and are non-interest bearing.

The Directors consider that the carrying amount of trade payables approximate to their fair value.

Deferred income relates to lease incentives received by the Group on restaurant leases acquired. Following the adoption of IFRS 16 this is no longer recognised.

14 BORROWINGS

	29 March 2020 £'000	Group 31 March 2019 £'000	Parent company 29 March 2020 £'000	31 March 2019 £'000
Short term borrowings:				
Lease liabilities	5,163	-	-	-
Long term borrowings:				
Bank loans	11,540	11,240	11,540	11,240
Lease liabilities	63,051	-	-	-
Amounts owed to subsidiary undertakings	-	-	3,197	2,481
	<u>74,591</u>	<u>11,240</u>	<u>14,737</u>	<u>13,721</u>
	<u>79,754</u>	<u>11,240</u>	<u>14,737</u>	<u>13,721</u>

As at 29 March 2020, the Group's committed Sterling borrowing facilities comprises a revolving credit facility of £14,250,000 (2019: £14,250,000) expiring between two and five years and a bank overdraft facility of £750,000 (2019: £750,000) from HSBC Bank PLC, repayable on demand, which are secured by a mortgage debenture in favour of HSBC Bank PLC representing fixed or floating charges over all assets of the Group.

The interest rate applicable on the revolving credit facility is 2.50% above LIBOR. The interest rate applicable on the bank overdraft is 2.5% over base rate. The overdraft facility was undrawn as at 29 March 2020.

Amounts owed to subsidiary undertakings are amounts borrowed from The Real Greek Food Company Limited, a subsidiary of the Company and are repayable on 31 March 2021. The interest rate applicable on the amounts owed to subsidiary undertakings is 3.5%.

The maturity profile of the Group's lease liabilities as at 29 March 2020 was as follows:

	29 March 2020 £'000
Within one year	5,163
In more than one year but less than two years	5,354
In more than two years but less than three years	5,270
In more than three years but less than four years	5,085
In more than four years but less than five years	4,778
In more than five years	44,899
	<u>70,549</u>
Effect of discounting	2,335
Lease liabilities	<u>68,214</u>

14 BORROWINGS (continued)

There are no committed lease liabilities not yet commenced at 29 March 2020.

Interest expense on borrowings for the year is disclosed in Note 4 finance costs.

15 CAPITAL AND FINANCIAL MANAGEMENT

The Group is exposed to financial risks which could affect the Group's future financial performance.

This note describes the objectives, policies and processes of the Group for managing those risks and the methods used to measure them.

The Group finances its operations through equity, borrowings and cash generated from operations. For borrowings other than lease liabilities, the Group's policy is to borrow centrally using a mixture of long-term and short-term borrowing facilities to meet anticipated funding requirements. These borrowings, together with cash generated from operations, are loaned internally or contributed as equity to certain subsidiaries.

Financial assets and liabilities

The Group and Company had the following financial assets and liabilities:

	29 March 2020 £'000	Group 31 March 2019 £'000	Parent company 29 March 2020 £'000	31 March 2019 £'000
<i>Non-current financial assets</i>				
Other investments	-	201	-	-
Amounts owed by subsidiary undertakings	-	-	10,567	11,863
Other receivables	1,081	1,020	-	-
<i>Current financial assets</i>				
Cash at bank and in hand	2,056	1,835	1,030	22
Trade and other receivables*	841	1,646	-	-
	<u>3,978</u>	<u>4,702</u>	<u>11,597</u>	<u>11,885</u>
<i>Current financial liabilities</i>				
At amortised cost – borrowings	5,163	-	-	-
At amortised cost – payables**	10,819	9,889	1,223	1,224
<i>Non-current financial liabilities</i>				
At amortised cost – borrowings	74,591	11,240	11,540	11,240
At amortised cost – payables	-	-	3,197	2,481
	<u>90,573</u>	<u>21,129</u>	<u>15,960</u>	<u>14,945</u>

* excludes other taxation and social security receivable and prepayments included in trade and other receivables in note 11.

** excludes other taxation and social security and deferred income included in trade and other payables in note 13.

15 CAPITAL AND FINANCIAL MANAGEMENT (continued)

The maturity analysis table below analyses the Group's financial assets and liabilities into relevant maturity groupings based on the remaining period at the balance sheet to the contractual maturity date. The amounts disclosed in the table are contractual undiscounted cash flows.

For the year ended 29 March 2020

	Less than 1 year £'000	Between 1 and 5 years £'000	More than 5 years £'000	Total £'000
Cash at bank and in hand	2,056	-	-	2,056
Trade and other receivables	841	93	988	1,922
Bank loans and overdrafts	-	(11,540)	-	(11,540)
Lease liabilities	(30)	(4,056)	(64,128)	(68,214)
Trade and other payables	(10,819)	-	-	(10,819)
	<u>(7,952)</u>	<u>(15,503)</u>	<u>(63,140)</u>	<u>(86,595)</u>

For the year ended 31 March 2019

	Less than 1 year £'000	Between 1 and 5 years £'000	More than 5 years £'000	Total £'000
Other investments	-	-	201	201
Cash at bank and in hand	1,835	-	-	1,835
Trade and other receivables	1,646	57	963	2,666
Bank loans and overdrafts	-	(11,240)	-	(11,240)
Trade and other payables	(9,889)	-	-	(9,889)
	<u>(6,408)</u>	<u>(11,183)</u>	<u>1,164</u>	<u>(16,427)</u>

The financial instruments recognised on the balance sheets and shown above are all loans and receivables and financial liabilities at amortised cost.

15 CAPITAL AND FINANCIAL MANAGEMENT (continued)

The maturity analysis table below analyses the Company's financial assets and liabilities into relevant maturity groupings based on the remaining period at the balance sheet to the contractual maturity date. The amounts disclosed in the table are contractual undiscounted cash flows.

For the year ended 29 March 2020

	Less than 1 year £'000	Between 1 and 5 years £'000	Total £'000
Cash at bank and in hand	1,030	-	1,030
Trade and other receivables	-	10,567	10,567
Bank loans and overdrafts	-	(11,540)	(11,540)
Trade and other payables	(1,223)	(3,197)	(4,420)
	<u>(193)</u>	<u>(4,170)</u>	<u>(4,363)</u>

For the year ended 31 March 2019

	Less than 1 year £'000	Between 1 and 5 years £'000	Total £'000
Cash at bank and in hand	22	-	22
Trade and other receivables	-	11,863	11,863
Bank loans and overdrafts	-	(11,240)	(11,240)
Trade and other payables	(1,224)	(2,481)	(3,705)
	<u>(1,202)</u>	<u>(1,858)</u>	<u>(3,060)</u>

The financial instruments recognised on the balance sheets and shown above are all loans and receivables and financial liabilities at amortised cost.

Liquidity Risks

The Group and Company had a committed long term revolving credit facility of £14,250,000 (2019: £14,250,000) and short term bank overdraft facilities available to manage its liquidity as at 29 March 2020 of £750,000 (2019: £750,000).

15 CAPITAL AND FINANCIAL MANAGEMENT (continued)

Market Risks

The Group's market risk exposure arises mainly from its floating interest rate interest bearing borrowings. Only the following financial assets and liabilities were interest bearing:

	29 March 2020 £'000	Group 31 March 2019 £'000	Parent company 29 March 2020 £'000	31 March 2019 £'000
<i>Floating rate</i>				
Cash at bank and in hand	2,056	1,835	1,030	22
Bank loans	(11,540)	(11,240)	(11,540)	(11,240)
	<u>(9,484)</u>	<u>(9,405)</u>	<u>(10,510)</u>	<u>(11,218)</u>

Trade and other receivables and trade and other payables are all non-interest bearing.

Weighted average interest rates paid for bank loans during the year ended 29 March 2020 were 1.9% and year ended 31 March 2019 were 1.9% and the weighted average interest rates paid for bank overdrafts during the year ended 29 March 2020 were 2.5% and year ended 31 March 2019 were 2.5%.

The Group has performed a sensitivity analysis based on a 0.5% variance in LIBOR element of floating interest rates. The annualised impact of an increase in LIBOR by 0.5% applied to the balance of floating rate bank loans at the year end would result in increased finance costs of £57,700 (2019: £56,200).

Foreign Exchange Risks

During the years ended 29 March 2020 and 31 March 2019, the Group did not receive or pay significant amounts denominated in foreign currencies. As purchasing from foreign franchised territories that is not denominated or agreed in Sterling increase to a significant level, the Group will implement a foreign exchange management policy.

15 CAPITAL AND FINANCIAL MANAGEMENT (continued)

Credit Risks

The Group's exposure to credit risk arises mainly from as follows:

	Group		Parent company	
	29 March	31 March	29 March	31 March
	2020	2019	2020	2019
	£'000	£'000	£'000	£'000
Cash at bank and in hand	2,056	1,835	1,030	22
Trade receivables and other receivables	841	1,646	10,567	11,863
	<u>2,897</u>	<u>3,481</u>	<u>11,597</u>	<u>11,885</u>

The Group estimated that a future credit loss was likely in relation to the other investments held by the Group. Therefore the Group has recognised an impairment of £3,000 during the year ended 29 March 2020 (2019: £80,000). The carrying amounts of the other financial assets above are considered to be recoverable in full and approximate to their fair value. They are neither past due nor impaired and the expected credit loss is not considered to be material.

The majority of the Group's cash balances have been held in current accounts savings accounts at HSBC Bank PLC during the years ended 29 March 2020 and 31 March 2019 and did not earn any significant interest. The Group estimates that there is no material expected credit loss.

The majority of the Group's trade receivables are due for settlement within 7 days and largely comprise amounts receivable from credit and debit card clearing houses. As the Group has no material credit facilities granted to customers no credit losses have been estimated.

The Company's trade and other receivables are made up of loans to its subsidiary undertaking, Franco Manca 2 UK Limited. The Company has undertaken procedures to determine whether there has been a significant increase in credit risk. Where these procedures identify a significant increase in credit risk, the loss allowance is measured based on the risk of a default occurring over the expected life of the instrument. No increase in credit risk has been identified and given the nature of the balances held, there is no additional credit risk expected from the impact of COVID-19.

COVID-19 risks

The macro economic impact of the COVID-19 pandemic is uncertain, and continues to evolve, with potential disruption to financial markets including to currencies, interest rates, borrowing costs and the availability of debt financing. However, the Group's financial risk management strategies seek to reduce our potential exposure in relation to these risks. Following the year end, the Group, as described in Note 24:

- o raised further funds from an equity placing and subscription;
- o extended the maturity date of the RCF facility by 12 months to March 2022; and
- o completed a new loan facility under the UK Government's CLBIL scheme for a three year term.

The combined effect of these actions have added an additional £13m of headroom to the Group's capital structure.

Fair Values of Financial Assets and Financial Liabilities

The fair value amounts of the Group's and Company's financial assets and liabilities as at 29 March 2020 and 31 March 2019 did not materially vary from the carrying value amounts.

16 DEFERRED TAXATION

Analysis of movements in net deferred tax balance during the period:

	29 March 2020 £'000	Group 31 March 2019 £'000	Parent company 29 March 2020 £'000	31 March 2019 £'000
Opening position	(1,432)	(1,586)	287	185
Effect of adoption of IFRS 16	(191)	-	-	-
As at 1 April 2019	<u>(1,623)</u>	<u>(1,586)</u>	<u>287</u>	<u>185</u>
Tax on share based payments	(253)	253	(253)	253
Transfer from/(to) reserves	<u>(253)</u>	<u>253</u>	<u>(253)</u>	<u>253</u>
Movement in accelerated capital Allowances	(100)	(90)	-	-
Tax on share based payments	(39)	(146)	(31)	(151)
Tax on intangible assets	137	137	-	-
Transfer from/(to) profit and loss	<u>(2)</u>	<u>(99)</u>	<u>(31)</u>	<u>(151)</u>
Net deferred tax (liability)/asset	<u><u>(1,878)</u></u>	<u><u>(1,432)</u></u>	<u><u>3</u></u>	<u><u>287</u></u>

During the year ended 29 March 2020, the Group transferred £253,000 deferred tax charge to reserves (2019: £253,000 from reserves) in relation to deferred tax on share based payments.

16 DEFERRED TAXATION (continued)

The Group's deferred taxation liability disclosed above relates to the following:

	29 March 2020 £'000	Group 31 March 2019 £'000	Parent company 29 March 2020 £'000	Parent company 31 March 2019 £'000
Deferred tax assets				
Share options	9	301	3	287
Deferred taxation assets	<u>9</u>	<u>301</u>	<u>3</u>	<u>287</u>
Deferred tax liabilities				
Accelerated capital allowances	1,203	912	-	-
Intangible assets	684	821	-	-
Deferred taxation liabilities	<u>1,887</u>	<u>1,733</u>	<u>-</u>	<u>-</u>

The Company has losses of £285,000 (2019: £283,000) which, subject to agreement with HM Revenue & Customs, are available to offset against the Company's future profits. A deferred taxation asset in respect of these losses of £54,000 (2019: £51,000) has not been recognised in the financial statements. Although the directors are confident that the Company will achieve future profitability in line with current expectations, the timing of such profits is uncertain and therefore the directors have not recognised the entire deferred tax asset. The Directors have recognised deferred tax assets in relation to the share based payment charge recognised in the year as such deferred tax asset may be used against future group tax relief.

17 SHARE CAPITAL

	29 March 2020 £'000	Group 31 March 2019 £'000	Parent company 29 March 2020 £'000	Parent company 31 March 2019 £'000
Allotted, issued called up and fully paid: 573,617,181 (2019: 571,385,237) ordinary shares of 1p each	5,736	5,714	5,736	5,714

The Company has one class of ordinary share which carries no rights to fixed income.

During the year the Company issued 2,231,944 ordinary shares of 1p each for proceeds of 2p each following the exercise of share options.

18 SHARE BASED PAYMENTS

The Group currently uses a number of equity settled share plans to incentivise to its Directors and employees.

The Group operates four share plans:

- The Fulham Shore Enterprise Management Incentive (“EMI”) Share Option Plan;
- The Fulham Shore Unapproved Share Option Plan (“Unapproved Plan”);
- The Fulham Shore Company Share Option Plan (“CSOP”); and
- The Fulham Shore Share Incentive Plan (“SIP”)

The Group’s Share Plans provide for a grant price equal to the market price of the Company shares on the date of grant. The vesting period on all Share Plans except the SIP is 3 years with an expiration date 7 to 10 years from the date of grant. Furthermore, share options are forfeited if the employee leaves the Group before the options vest unless forfeiture is waived at the discretion of the Remuneration Committee. For the SIP, the vesting period ranges from 1 day to 3 years with an expiration date 10 years from the date of grant. For the initial grant under the SIP, the shares are not forfeited if the employee leaves the Group before vesting. On all schemes, there are no other material vesting conditions.

The charge recorded in the financial statements of the Group in respect of share-based payments is £157,000 (2019: £138,000).

The Fulham Shore EMI, Unapproved Plan and CSOP

Outstanding share options under The Fulham Shore EMI, The Fulham Shore Unapproved Share Option Plan and The Fulham Shore CSOP to acquire ordinary shares of 1 pence each as at 29 March 2020 are as follows:

	Year ended 29 March 2020 ’000	Year ended 31 March 2019 ’000
At the beginning of the year	63,808	62,633
Granted during the year	4,225	3,800
Exercised during the year	(2,232)	-
Lapsed during the year	(950)	(2,625)
At the end of the year	<u>64,851</u>	<u>63,808</u>

18 SHARE BASED PAYMENTS (continued)

Weighted average exercise price

	Year ended 29 March 2020 £	Year ended 31 March 2019 £
At the beginning of the year	0.09	0.10
Granted during the year	0.11	0.10
Exercised during the year	(0.02)	-
Lapsed during the year	(0.15)	(0.16)
At the end of the year	<u>0.10</u>	<u>0.09</u>

Outstanding and exercisable share options to acquire ordinary shares of 1 pence each as at 29 March 2020 under various Group share plans are as follows:

For the year ended 29 March 2020

Range of exercise prices	Options outstanding			Options exercisable		
	Number of shares '000	Weighted average exercise price £	Weighted average remaining contractual life months	Number of shares '000	Weighted average exercise price £	Weighted average remaining contractual life months
EMI						
£0.05	2,779	0.0500	11	2,779	0.0500	11
£0.06	9,440	0.0600	19	9,440	0.0600	19
	<u>14,451</u>	<u>0.0519</u>	<u>14</u>	<u>5,011</u>	<u>0.0519</u>	<u>14</u>
Unapproved						
£0.05	554	0.0500	11	554	0.0500	11
£0.06	13,805	0.0600	19	13,805	0.0600	19
£0.1015	1,692	0.1015	99	-	-	-
£0.11	23,873	0.1100	25	23,873	0.1100	25
£0.1125	1,695	0.1125	112	-	-	-
£0.17625	1,085	0.1763	87	-	-	-
£0.1775	162	0.1775	83	162	0.1775	83
£0.1825	1,557	0.1825	75	1,557	0.1825	75
	<u>44,423</u>	<u>0.0979</u>	<u>33</u>	<u>39,951</u>	<u>0.0950</u>	<u>25</u>
CSOP						
£0.1015	1,733	0.1015	99	-	-	-
£0.1125	2,530	0.1125	112	-	-	-
£0.17625	915	0.1763	87	-	-	-
£0.1775	638	0.1775	83	638	0.1775	83
£0.1825	2,393	0.1825	75	2,393	0.1825	75
	<u>8,309</u>	<u>0.1427</u>	<u>93</u>	<u>3,031</u>	<u>0.1814</u>	<u>77</u>

18 SHARE BASED PAYMENTS (continued)

For the year ended 31 March 2019

Options outstanding

Options exercisable

Range of exercise prices	Number of shares '000	Weighted average exercise price £	Weighted average remaining contractual life months	Number of shares '000	Weighted average exercise price £	Weighted average remaining contractual life months
EMI						
£0.02	2,232	0.0200	11	2,232	0.0200	11
£0.05	2,779	0.0500	23	2,779	0.0500	23
£0.06	9,440	0.0600	31	9,440	0.0600	31
	<u>14,451</u>	<u>0.0519</u>	<u>26</u>	<u>5,011</u>	<u>0.0519</u>	<u>26</u>
Unapproved						
£0.05	554	0.0500	23	554	0.0500	23
£0.06	13,805	0.0600	31	13,805	0.0600	31
£0.1015	1,792	0.1015	111	-	-	-
£0.11	24,023	0.1100	37	24,023	0.1100	37
£0.17625	1,185	0.1763	99	-	-	-
£0.1775	162	0.1775	95	-	-	-
£0.1825	1,692	0.1825	87	-	-	-
	<u>43,213</u>	<u>0.0988</u>	<u>42</u>	<u>38,382</u>	<u>0.0596</u>	<u>35</u>
CSOP						
£0.1015	1,808	0.1015	111	-	-	-
£0.17625	1,065	0.1763	99	-	-	-
£0.1775	638	0.1775	95	-	-	-
£0.1825	2,633	0.1825	87	-	-	-
	<u>6,144</u>	<u>0.1802</u>	<u>97</u>	<u>-</u>	<u>-</u>	<u>-</u>

During the year ended 29 March 2020, the market price of ordinary shares in the Company ranged from £0.0450 (2019: £0.0910) to £0.1288 (2019: £0.1288). The share price as at 29 March 2020 was £0.055 (2019: £0.1125).

The fair value of the options is estimated at the date of grant using a Black-Scholes valuation model.

Expected life of options used in the model is based on management's best estimate, for the effects of non-transferability, exercise restrictions and behavioural considerations.

18 SHARE BASED PAYMENTS (continued)

Expected volatility was determined by calculating the historical 90 days volatility of the Group's share price over the previous 180 days. The inputs to the Black Scholes model were as follows:

	Year ended 29 March 2020	Year ended 31 March 2019
Weighted average expected life	3 years	3 years
Weighted average exercise price	11.25 pence	10.15 pence
Risk free rate	0.75%	0.50%
Expected volatility	52.5%	69.8%
Expected dividends	-	-

The Fulham Shore SIP

The Fulham Shore SIP was introduced during the year ended 27 March 2015. Outstanding ordinary shares of 1 pence each granted under The Fulham Shore SIP as at 29 March 2020 are as follows:

	Year ended 29 March 2020 '000	Year ended 31 March 2019 '000
At the beginning and end of the year	591	591

For the year ended 29 March 2020

Range of exercise prices	SIP shares outstanding			SIP shares exercisable		
	Number of shares '000	Weighted average exercise price £	Weighted average remaining contractual life months	Number of shares '000	Weighted average exercise price £	Weighted average remaining contractual life months
Nil	591	-	61	591	-	61
	<u>591</u>	<u>-</u>	<u>61</u>	<u>591</u>	<u>-</u>	<u>61</u>

18 SHARE BASED PAYMENTS (continued)

For the year ended 31 March 2019

Range of exercise prices	SIP shares outstanding			SIP shares exercisable		
	Number of shares '000	Weighted average exercise price £	Weighted average remaining contractual life months	Number of shares '000	Weighted average exercise price £	Weighted average remaining contractual life months
Nil	591	-	73	591	-	73
	<u>591</u>	<u>-</u>	<u>73</u>	<u>591</u>	<u>-</u>	<u>73</u>
	<u><u>591</u></u>	<u><u>-</u></u>	<u><u>73</u></u>	<u><u>591</u></u>	<u><u>-</u></u>	<u><u>73</u></u>

The fair value of the SIP shares is estimated at the date of grant using a Black-Scholes valuation model.

19 NOTE TO CASH FLOW STATEMENTS

Reconciliation of net cash flows from operating activities

	Year ended 29 March 2020 £'000	Group Year ended 31 March 2019 £'000	Year ended 29 March 2020 £'000	Parent Year ended 31 March 2019 £'000
(Loss)/profit for the year	(1,175)	720	(739)	(878)
Income tax expense	421	714	31	150
	<u>(754)</u>	<u>1,434</u>	<u>(708)</u>	<u>(728)</u>
(Loss)/profit before tax	(754)	1,434	(708)	(728)
Finance income	(10)	(8)	(466)	(468)
Finance costs	2,596	327	439	392
	<u>1,832</u>	<u>1,753</u>	<u>(735)</u>	<u>(804)</u>
Operating profit/(loss) for the year	1,832	1,753	(735)	(804)
Adjustments				
Depreciation and amortisation	11,577	5,144	31	34
Impairment	263	210	-	-
Change in fair value	245	-	-	-
Loss on disposal of fixed assets	23	27	1	-
Share based payments expense	157	138	4	14
Cost of acquisition	14	-	10	-
	<u>14,111</u>	<u>7,272</u>	<u>(689)</u>	<u>(756)</u>
Operating cash flows before movements in working capital	14,111	7,272	(689)	(756)
Increase in inventories	(142)	(274)	-	-
(Increase)/decrease in trade and other receivables	(59)	(349)	(32)	18
Increase/(decrease) in trade and other payables	1,307	491	(3)	425
	<u>15,217</u>	<u>7,140</u>	<u>(724)</u>	<u>(313)</u>
Cash generated from/(used in) operations	15,217	7,140	(724)	(313)
Income taxes paid	(375)	(1,008)	-	-
	<u>14,842</u>	<u>6,132</u>	<u>(724)</u>	<u>(313)</u>
Net cash flow from operating activities	14,842	6,132	(724)	(313)

19 NOTE TO CASH FLOW STATEMENTS (continued)

Changes in liabilities from financing activities

	Cash and Cash Equivalents £'000	Lease liabilities due within 1 year £'000	Lease liabilities due after 1 year £'000	Bank loans due after 1 year £'000	Total £'000
Net debt as at 25 March 2018	359	-	-	(12,350)	(11,991)
Cash flows	1,476	-	-	1,110	2,586
Net debt as at 31 March 2019	<u>1,835</u>	<u>-</u>	<u>-</u>	<u>(11,240)</u>	<u>(9,405)</u>
IFRS 16 transitional adjustment	-	(4,668)	(58,715)	-	(63,383)
Net debt as at 1 April 2019	<u>1,835</u>	<u>(4,668)</u>	<u>(58,715)</u>	<u>(11,240)</u>	<u>(72,788)</u>
Cash flows	221	4,332	-	(300)	4,253
Addition to lease liabilities	-	(4,827)	(4,336)	-	(9,163)
Net debt as at 29 March 2020	<u>2,056</u>	<u>(5,163)</u>	<u>(63,051)</u>	<u>(11,540)</u>	<u>(77,698)</u>

Net debt before lease liabilities recognised under IFRS 16 as at 29 March 2020 was £9,484,000 (2019: £9,405,000).

20 COMMITMENTS UNDER OPERATING LEASES

The Group had aggregate minimum lease payments under non-cancellable operating leases which fall due as follows:

	29 March 2020 £'000	Group 31 March 2019 £'000	Parent company 29 March 2020 £'000	Parent company 31 March 2019 £'000
Land and buildings				
within one year	6	6,697	-	136
in two to five years	-	24,246	-	123
after five years	-	47,271	-	-
	<u>6</u>	<u>78,214</u>	<u>-</u>	<u>259</u>
Others				
within one year	-	60	-	-
	<u>-</u>	<u>60</u>	<u>-</u>	<u>-</u>
	<u>6</u>	<u>78,274</u>	<u>-</u>	<u>259</u>

Included above are certain annual lease commitments relating to a subsidiary company that have been guaranteed by the parent company.

Following adoption of IFRS 16, leases for land and buildings are disclosed under borrowings.

21 CAPITAL COMMITMENTS

The Group capital expenditure contracted for but not provided in the financial statements as follows:

	Group		Parent company	
	29 March	31 March	29 March	31 March
	2020	2019	2020	2019
	£'000	£'000	£'000	£'000
Committed new restaurant builds	503	1,040	-	-

22 RELATED PARTY DISCLOSURES

Remuneration of key management personnel

The remuneration of the directors, who are the key management personnel of the Group, is provided in the Report on Directors' Remuneration, and in note 3. Details of share options granted to Directors are also shown in the Report on Directors' Remuneration.

Transactions with Directors other than compensation

During the year ended 29 March 2020, the Group acquired approximately 1% minority interests in its two subsidiaries: Kefi Limited ("Kefi"), which owns the subsidiary that owns and operates The Real Greek; and Franco Manca Holdings Limited (formerly Rocca Limited) ("FM Holdings"), which owns the subsidiary that owns and operates Franco Manca, for a total consideration of £628,026 in cash from DM Page and NAG Mankarious, both directors of the Company.

During the year ended 29 March 2020, DM Page and NAG Mankarious, both directors of the Company, each exercised options over 1,115,972 ordinary shares (2019: Nil). The aggregate gains made on the exercise of the options during the year was £223,000 (2019: £Nil).

Other related party transactions

During the year, the Group was invoiced £101,000 (2019: £84,000) for the services of NJ Donaldson by London Bridge Capital Partners LLP, a company in which NJ Donaldson is a director, and the balance outstanding at 29 March 2020 was £18,000 (2019: £17,000).

During the year, the Group was invoiced £Nil (2019: £6,000) for franchise fees and products by Bukowski Limited, a company in which NAG Mankarious is a director and DM Page and NAG Mankarious are shareholders. The balance outstanding at 29 March 2020 was £Nil (2019: £Nil).

During the year, Room 307 Limited and Restaurants IT Limited, previously identified as a related party, no longer is a related party with effect from 31 March 2019.

During the year, the Group invoiced £Nil (2019: credited £2,000) in rent relating to a property leased to Fixed Restaurants Limited, a company in which DM Page, NAG Mankarious, NJ Donaldson and NCW Wong are directors and indirect shareholders and MA Chapman is an indirect shareholder. The balance outstanding as at 29 March 2020 owed to Fixed Restaurants Limited was £Nil (2019: £37,000).

22 RELATED PARTY DISCLOSURES (continued)

During the year, the Group and Company invoiced £Nil (2019: £12,000) for desk space provided to Meatailer Limited, a company in which DM Page and NAG Mankarious are directors and shareholders and NJ Donaldson and NCW Wong are shareholders. Further, during the year the Group invoiced and £71,000 (2019: £76,000) in rent relating to a property leased to Meatailer Limited. The balance outstanding as at 29 March 2020 owed by Meatailer was £1,000 (2019: £21,000). During the year Meatailer Limited invoiced the Group and Company £30,000 (2019: £Nil) for a volume rebate on a joint purchasing deal earned from a third party supplier and the Group £2,000 (2019: £Nil) for a staff Christmas Party. The balance outstanding as at 29 March 2020 owed to Meatailer was £2,000 (2019: £Nil).

Transactions between the Company and its subsidiaries

Transactions between the Company and its subsidiaries, which are related parties, have been eliminated on consolidation. During the year, the Company provided restaurant management services to the following subsidiaries:

Amounts invoiced (including VAT)

	Parent company	
	Year ended 29 March 2020 £'000	Year ended 31 March 2019 £'000
10DAS Limited	-	9
The Real Greek Food Company Limited	636	615
Franco Manca 2 UK Limited	845	791
	<hr/> 1,481 <hr/>	<hr/> 1,415 <hr/>

22 RELATED PARTY DISCLOSURES (continued)

During the year the Company also loaned amounts to the following subsidiaries:

Amounts loaned/(repaid)

	Parent company	
	Year ended	Year ended
	29 March 2020	31 March 2019
	£'000	£'000
10DAS Limited	(1)	(245)
The Real Greek Food Company Limited	(716)	(1,489)
Franco Manca 2 UK Limited	(1,296)	368
	<u>(2,013)</u>	<u>(1,366)</u>

Amounts outstanding at year end

	Parent company	
	29 March 2020	31 March 2019
	£'000	£'000
10DAS Limited	(16)	(16)
The Real Greek Food Company Limited	(3,180)	(2,464)
Franco Manca 2 UK Limited	10,567	11,863
	<u>7,371</u>	<u>9,383</u>

The Company was a legal guarantor and a party to an agreement in which 10DAS Limited during the year, a subsidiary company, entered into a lease of a restaurant space. The total potential aggregate minimum lease payments that has been called under this guarantee at the end of the year were £Nil (2019: £Nil).

23 ADOPTION OF IFRS 16 ACCOUNTING STANDARD FOR LEASES

During the year ended 29 March 2020, the Group has adopted and applied IFRS 16 using the modified retrospective approach, and therefore comparative information has not been restated and continues to be reported under IAS 17 'Leases'.

Under IFRS 16, on commencement of a contract that gives the Group the right to use an asset for a period of time in exchange for consideration, the Group recognises a right-of-use asset and a lease liability except for low value leases (for assets that are of value less than £5,000 that do not highly depend on other assets) and those with a term of less than 12 months. Such contracts were previously treated as operating leases under IAS17 Leases.

A right-of-use asset is recognised at commencement of the lease and is initially measured at the amount of the lease liability, plus any incremental costs of obtaining the lease, any lease payments made at or before the leased asset is available for use by the Group less any lease incentives received, plus any estimate of costs to be incurred in respect of dismantling or restoring the underlying asset to its original condition.

The right-of-use asset is subsequently measured at cost less accumulated depreciation and any accumulated impairment losses. Right-of-use assets are depreciated straight line over the shorter of the period of the lease term or the remaining useful life of the underlying asset. Termination, extension and purchase options are considered in determining the appropriate remaining lease term. The right-of-use asset is depreciated from the date it is 'available for use' even if the entity does not use it until a later date.

Thus right of use assets are measured at cost comprising the following:

- The amount of the initial measurement of the lease liability;
- Any lease payments made at or before the commencement date less any lease incentives received;
- Any initial direct costs; and
- Restoration costs.

Impairment losses are determined and accounted for in accordance with IAS 36 'Impairment of Assets'. An estimate of costs to be incurred in restoring the right-of-use asset to the condition required under the terms and conditions of the lease is recognised as part of the cost of the right-of-use asset when the Group incurs the obligation for these costs. The provision is measured at the best estimate of the expenditure required to settle the obligation.

23 ADOPTION OF IFRS 16 ACCOUNTING STANDARD FOR LEASES (continued)

The Group has applied this approach subject to the transition provisions set out below:

- A single discount rate has been applied to portfolios of leases with similar characteristics;
- The right-of-use assets have not been assessed for impairment at 1 April 2019 but have been reduced by the amount of any onerous lease provisions at that date, if any;
- Initial direct costs have been excluded from the measurement of the right-of-use assets at the date of initial application;
- Hindsight has been applied in determining the lease term for contracts that contain lease extension or termination options; and
- Right-of-use assets and lease liabilities for short term leases that have a lease term of less than 12 months have not been recognised.

As at the date of initial application, for all contracts, the Group assessed whether the contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. The Group identified 70 open contracts at the date of initial application that are, or contain, a lease. On adoption of IFRS 16, the Group recognised lease liabilities in relation to leases which had previously been classified as 'operating leases' under the principles of IAS 17 'Leases'. These liabilities were measured at the present value of the remaining lease payments, discounted using applicable discount rate as of 31 March 2019 estimated using the Group's Incremental Borrowing Cost as a single rate for the whole portfolio, given the similarity between all leases.. Corresponding right of use assets were recognised based on these calculated lease liabilities.

Variable lease payments are initially measured using the index or rate when the right-of-use asset is available for use. Turnover rents on property leases are not included in the above calculation and are therefore recognised to the Statement of Comprehensive Income as they are incurred.

In determining the lease liability, management considered any lease extension option or break clauses that management is reasonably certain to exercise or not to exercise. In doing so, the Group considered all relevant factors that create an economic incentive to do so. At the date of initial application, management was of the view that break clauses for 4 leases would not be exercised.

The lease liability is subsequently increased for a constant periodic rate of interest on the remaining balance of the lease liability and reduced for lease payments.

Interest on the lease liability is recognised in profit or loss, and variable lease payments not included in the measurement of the lease liability are also recognised in profit or loss in the period in which the event or condition that triggers those payments occurs.

23 ADOPTION OF IFRS 16 ACCOUNTING STANDARD FOR LEASES (continued)

The impact on the Consolidated Balance Sheet on adoption of IFRS 16 is summarised below:

	As at 31 March 2019 £'000	IFRS 16 Adjustments On adoption £'000	Post IFRS 16 As at 1 April 2019 £'000
Right-of-use assets	-	64,388	64,388
Current trade and other receivables	3,597	(1,252)	2,345
Current trade and other payables	(11,881)	709	(11,172)
Non-current trade and other payables	(1,601)	1,601	-
Current lease liability	-	(4,668)	(4,668)
Non-current lease liability	-	(58,715)	(58,715)
Non-current deferred tax liability	-	(191)	(191)
	<u>(9,885)</u>	<u>1,872</u>	<u>(8,013)</u>

The impact on the Group's retained earnings reserves on adoption of IFRS 16 is summarised below:

	Post IFRS 16 As at 1 April 2019 £'000
Lease incentives previously recognised	1,891
Rent review liabilities previously recognised	172
Deferred tax recognition	(191)
Adjustment to reserves on adoption of IFRS 16	<u>1,872</u>

Reconciliation of the Group's operating lease liabilities on transition:

	£'000
Operating lease commitments at 31 March 2019	78,274
Add lease liabilities in respect of lease breaks unlikely to be taken	688
Additional leases identified	1,587
Less effect of discounting payments included in the operating lease commitment	(17,166)
Lease liability opening balance reported at 1 April 2019	<u>63,383</u>

23 ADOPTION OF IFRS 16 ACCOUNTING STANDARD FOR LEASES (continued)

The impact on the Consolidated Statement of Comprehensive Income on adoption of IFRS 16 is summarised below for the year ended 29 March 2020:

	Year ended 29 March 2020 £'000 (IFRS 16)	IFRS 16 Remove rent expense £'000	IFRS 16 Depreciation £'000	IFRS 16 Interest and tax Expense £'000	Year ended 29 March 2020 £'000 (IAS 17)	Year ended 31 March 2019 £'000 (IAS 17)
Revenue	68,565	-	-	-	68,565	63,985
Cost of sales	(40,628)	-	-	-	(40,628)	(38,237)
Gross profit	<u>27,937</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>27,937</u>	<u>25,748</u>
Administrative expenses (before depreciation and amortisation)	(12,743)	(6,909)	-	-	(19,652)	(17,930)
Headline EBITDA	<u>15,194</u>	<u>(6,909)</u>	<u>-</u>	<u>-</u>	<u>8,285</u>	<u>7,818</u>
Depreciation and amortisation	(10,757)	-	6,025	-	(4,732)	(4,323)
Headline operating profit	<u>4,437</u>	<u>(6,909)</u>	<u>6,025</u>	<u>-</u>	<u>3,553</u>	<u>3,495</u>
Share based payments	(157)	-	-	-	(157)	(138)
Pre-opening costs	(683)	(215)	-	-	(898)	(386)
Amortisation of brand	(821)	-	-	-	(821)	(821)
Exceptional costs:	(944)	-	-	-	(944)	(397)
Operating profit	<u>1,832</u>	<u>(7,124)</u>	<u>6,025</u>	<u>-</u>	<u>733</u>	<u>1,753</u>
Finance income	10	-	-	-	10	8
Finance costs	(2,596)	-	-	2,287	(309)	(327)
(Loss)/profit before taxation	<u>(754)</u>	<u>(7,124)</u>	<u>6,025</u>	<u>2,287</u>	<u>434</u>	<u>1,434</u>
Income tax expense	(421)	-	-	(21)	(442)	(714)
(Loss)/profit for the year	<u>(1,175)</u>	<u>(7,124)</u>	<u>6,025</u>	<u>2,266</u>	<u>(8)</u>	<u>720</u>
Earnings per share						
Basic	(0.2p)				0.0p	0.1p
Diluted	(0.2p)				0.0p	0.1p
Headline Basic	0.2p				0.4p	0.4p
Headline Diluted	0.2p				0.4p	0.4p

There are no committed lease liabilities not yet commenced at 29 March 2020.

24 SUBSEQUENT EVENTS

Impact of Covid-19

On 20 March 2020, the UK Government issued direct instructions to temporarily close all restaurants to dine-in trade as part of wider efforts in the fight against Covid-19. Following the year end, costs were reduced to a minimum and all but essential or committed capital expenditures were halted in order to manage cash flow. To conserve further the Group's cash resources, all Directors of the Company and certain members of the senior management team agreed to waive 20 per cent of remuneration due to them with effect from 1 April 2020 and until such time as the majority of the Company's restaurants were back open and trading.

Since 4 July 2020, the date from which the UK Government determined that restaurants could reopen to serve dine-in customers if safe to do so, the Group has undertaken a gradual reopening of its restaurants, serving customers through a combination of dine-in, takeaway, click and collect and delivery services.

Debenhams Concessions

On 9 April 2020, Debenhams Retail Limited (formerly Debenhams Retail PLC) ("Debenhams"), with whom the Group has concession agreements for four restaurants, appointed Administrators. The Group has been in contact with Debenhams, its Administrators and the superior landlords of the various locations to ensure the four restaurants were able to reopen at an appropriate time after the COVID-19 lockdown. The Group has not had full clarity on the status of the four concessions but it is expected that three of them may have been terminated by Debenhams. Therefore for these three locations, the associated right-of-use asset and recognised lease under IFRS 16 will be disposed when a new lease is entered into with the superior landlord.

New banking facilities

Following the year end, on 20 August 2020 the Company completed a facility agreement for an increase in the amount available under its debt facilities with HSBC Bank plc and the waiver of certain banking covenants. Under the new arrangements, the term of the Company's existing £14.25 million revolving credit facility was extended by 12 months from March 2021 to March 2022 and the Company increased its banking facilities with HSBC to a total of £25.75 million including the existing £0.75 million overdraft facility (from £15 million). This increase of £10.75 million is provided under the government backed Coronavirus Large Business Interruption Loan Scheme, which has a term of three years, with repayments due over the second and third years of the term.

Equity fundraise

On 20 August 2020, the Company raised £2,250,000 (before expenses) from the issue of 36,000,000 new ordinary shares in the Company.